



Sacombank (Cambodia) Plc. 2013

TABLE OF CONTENTS

| Page | Sacombank (Cambodia) Plc. | |
|---------|--|--|
| 1 | Mission - Vision - Core Values | |
| 2 - 3 | Sacombank (Cambodia) Plc. Milestones | |
| 4 - 5 | Letter from Chairman of the Board of Directors | |
| 6 - 7 | Introduction of Sacombank (Cambodia) Plc. | |
| 8 - 9 | Event Hightlights | |
| 10 - 11 | Branch Network | |
| | Organization | |
| 12 | Organization Chart | |
| 13 | Introduction of the Board of Directors | |

Introduction of the Board of Managements

Reports

14

| Chief Editor | 15 - 18 | Report of the Board of Managements |
|--|---------|------------------------------------|
| Mr. Nguyen Nhi Thanh General Director | | Financial Statement |
| Deputy Chief Editor | 19 | Independent Auditor's report |
| Mr. Phung Thai Phung Deputy General Director | 20 | Balance Sheet |
| Members | 21 | Income Statement |
| Mr. Taing Sophorn | 22 | Statement of Changes in Equity |
| Head of Translation Team | 23 | Statement of Cash flow |
| Ms. Tork Borany Marketing Communication Manager | 24 - 57 | Notes to the financial statements |

Graphic Designer

EDITORIAL TEAM

Mr. Chheang Hai Yama Marketing Communication Officer

Mr. Tang Chheng Marketing Communication Officer

MISSION

To be the first modern universal retail bank in Vietnam and the region

VISION

- Constantly maximize value for customers and shareholders
- Bring value to staff in terms of career development and wealth
- Contribute to the development of the community

CORE VALUES

- 1. Pioneering to be an explorer and accept challenges to discover new horizons;
- 2. Novel, Dynamic and Innovative to turn difficulties and challenges into growth opportunities;
- 3. High Commitment with the highest professionalism, dedication and prestige towards customers and partners
- 4. Social Responsibility under its slogan: Sacombank and the Community "Growing Together"
- 5. Making a Difference with innovative breakthroughs in Products, Business Methods and Corporate Governance Models.

SACOMBANK (CAMBODIA) PLC. MILESTONES

Sacombank opened its Phnom Penh Branch, making it the 27th foreign bank to operate in Cambodia and the first Vietnamese bank to invest in the country. In pioneering the entry into the Cambodian banking sector, Sacombank Phnom Penh branch has contributed to an increase in cross-border trade between Cambodia and Vietnam. This event marks another miles in the bank's growth in Indochina region.

23 June 2009



Sacombank celebrated the grand opening of the first subbranch in Phnom Penh Olympic sub-branch, located at one of the busiest trading areas in the city. The sub-branch supports to fulfil a high demand of financial services in the Olympic market area by providing key products and services such as trade finance, business loan, and money transfer.



Sacombank continued expand branch network as a part of its expansion strategy in Phnom Penh by opening the second sub-branch, located at Vietnamese Supermarket. The new branch creates significant opportunities for individual

through diversified products and services and its

convenient location particularly.

30 August 2011

08 December 2010

Sacombank opened its third sub-branch in the western part of Phnom Penh city, located at Chbar Ampeou market area. As one of the crowded area in the city, where economic development is growing rapidly, Chbar Ampeou sub-branch has the opportunity to contribute to the improvement of the business conditions of market vendors.



The Board of Directors announced to transform its Phnom Penh branch into wholly-owned subsidiary of Sacombank under the approval of National Bank of Cambodia and support of State Bank of Vietnam. This important event marked the transition to a new phase in the development and performance improvement strategy of Sacombank in Cambodia, thus further promoting the good trading relationship of the business communities between Vietnam and Cambodia.

01 October 2011

05 September 2011

22 March 2012 -

For the first time, Sacombank (Cambodia) Plc. (Sacombank Cambodia) started outreaching to one of the busiest trading hubs outside the capital city by opening a branch in Kampong Cham province. Besides the key products and services to meet the financial demands of

> local customers, the newest branch provides quick money transfer services between Kampong Cham and Phnom Penh, increasing the trading capacity between the country's two biggest economic hubs.

In the response to strong demands from the bank's customers, Sacombank Cambodia moved its Vietnamese Supermarket Branch to a larger office located at 537 A-B Monivong Boulevard, Phnom Penh under the name of Preah Monivong branch. The creation of a new transaction office in the city centre is the right thing to support the continuous expansion of the bank. The new office has a perfect location where the economic development, strategy and growth potential exist.

26 November 2012 - - - - -

Sacombank Cambodia kicked-off cross-border trade payment service, aims to streamline the process for settling cross-border trade in the Vietnam dong and enables Cambodian enterprises to conduct cross-border trade in Vietnam dong electronically without holding an account in the currency. Vice versa, Cambodia suppliers can also receive their payment from Vietnam buyer

directly in Khmer riel. The implementing of this service has been supporting the daily trade payment of enterprises in the both country and therefore enhance their trading capacity.

As a focal point for network expansion strategy, Sacombank Cambodia continued to expand its branch network in Phnom Penh by inaugurating Phsar Heng Ly branch, bringing its broad range of banking products & services to

the surrounding . community of the major market.



Sacombank Cambodia announced the opening of Pochentong branch in the western part of Phnom Penh city. This branch is Sacombank Cambodia's 7th entity in the country, complementing Head Office and 5 branches: Olympic, Preah Monivong, Chbar Ampeou, Kampong Cham, Phsar Heng Ly.

17 January 2013

24 June 2013

06 December 2012

LETTER FROM CHAIRMAN OF BOARD OF DIRECTORS



The year 2013 continued to be a challenging year for Cambodia's economy with the impact from general difficulties. The banking sector also faced certain obstacles such as significant decrease of deposits. At the same time, the Cambodian financial market has become more competitive with the participation of two new foreign-owned banks.

In this situation, Sacombank (Cambodia) Plc. (Sacombank Cambodia) has worked exceptionally hard with strong commitment of every staff as well as the cooperation and support of valued customers and partners to achieve the most positive results of the target plan. Among them are some significant achievements such as the broad branch network expansion, which covers the major areas of Phnom Penh city; effective liquidity management in disadvantaged situations; trustworthy and friendly brand communication in the local community... As of 2013, Sacombank Cambodia's total assets reached USD 113.6 million, total equity was USD 42 million and chartered

capital was USD 38 million; total deposits reached USD 70.6 million, rising USD 25.6 billion (or 56.8%) compared to the beginning of the year, and deposits from economic organizations and residents hit USD 29.1 million, up USD 6 million (equivalent to 26.2%); loans reached USD 83 million, which grew by 20.1 million (up 31.9%); profit before taxes achieved USD 2.1 million. The network

included 1 Head Office, 5 branches in Phnom Penh and 1 branch in Kampong Cham province. Sacombank Cambodia has been serving more than 4,500 private and business clients in Cambodia. Besides the advantages mentioned above, there are many things we need to improve, such as: increase services income via money transfer, international payment; decrease ratio of nonperforming loans.

Go into 2014, Cambodia's economy is showing visible signs of recovery and is expected to move upward. In addition, the diplomatic and business relations between Cambodia and Vietnam has been developed and improved significantly. On this positive signs, Sacombank Cambodia set its goal for 2014 to reach USD 132 million of total assets; total equity is USD 45 million; total deposits reach USD 90 million; total lending is USD 105 million and profit before taxed achieves USD 2.4 million.

To achieve the above-mentioned targets, Sacombank Cambodia will focus on key initiatives including: focus resources and enhance professionalism of Sales Officers on promoting fund-raising; boost of effective direct marketing tools or via telephone, launch of interesting promotion programs, boost of advertising on the press and media...; increase the benefits of products & services and added values for customers, improve transaction process; effectively deploy retail strategy through dispersed loans with reasonable interest rates; focus on one hour money transfer service to better serve enterprises that doing business in Cambodia and Vietnam; launch of modern banking services such as cards, internet banking; in parallel strengthen operation safety and risk management.

Despite the general difficulties, Sacombank Cambodia as the first Vietnamese bank in pioneering the entry into the Cambodian banking sector, we are confident to deploy our business solutions as defined in order to reach our target plan in the period 2014-2018, which will contribute to our development strategy and our mission to maximize values for our customers – partners – employees; to contribute to the community development where we operates as our vision "To become the top Vietnamese bank and one of 10 leading commercial banks in Cambodia".

We look forward to continued support and engagement from our customers and partners along the development journey of Sacombank Cambodia. Wishing you health, happiness and success!

Sincerely,

On behalf of the Board of Directors,

Tram Be



INTRODUCTION OF SACOMBANK (CAMBODIA) PLC.

Sacombank is a leading commercial banks in the Vietnam and continuously growing in Cambodia and Laos with more than 10,000 employees and nearly 420 branches in the region.

The bank first established a presence in Cambodia on 23 June 2009 with the opening of its Phnom Penh branch, became the first Vietnamese bank to open its branch in Cambodia. In pioneering the entry into the Cambodian banking sector, Sacombank made a significant contribution in cross-border trade expansion between Cambodia and Vietnam.

After 2 years of operation, Sacombank (Cambodia) Plc. completed local incorporation on 1 October 2011. After the transformation, the bank continuously reforms its operation, cooperates with international strategic partners, develops new products and services to meet the characteristics of local financial market and become a more competitive banking service provider in the kingdom.

| English name | : | Saigon Thuong Tin Bank (Cambodia) Plc. |
|------------------------------|---|--|
| Abbreviated name | : | Sacombank (Cambodia) Plc. |
| | | |
| Head office | : | 60 Preah Norodom Boulevard, Sangkat Chey Chumneas, Khan Daun Penh, Phnom Penh. |
| Telephone | : | (855) 23 223 422 |
| Fax | : | (855) 23 223 433 |
| Email | : | info@sacombank.com.kh |
| Website | : | www.sacombank.com.kh |
| Date of establishment | : | 23 June 2009 |
| Chartered capital | : | USD 38,000,000 |
| Number of business locations | : | 7 |

Sacombank (Cambodia) Plc. provides a broad range of banking products and services to private individuals, self-employed customers as well as small and medium sized enterprises. These services include:

- Receipt of demand deposits, term deposits, savings deposits and other types of deposits.
- Issuance of certificates of deposit, bills of exchange, bills of credit.
- Grant of credit in the form of:
 - Lending;
 - Discount and rediscount of commercial instruments and other valuable papers;
 - Bank's guarantee;
 - Other forms of credit granting
- Opening of payment accounts for customers.
- Provision of payment facilities.
- Provision of the following payment services:
 - Rendering domestic payment services, including cheques, payment orders, banker's orders, bank collection, letters of credit, entrusted collection and payment services;
 - International payment services and other payment services.

EVENT HIGHLIGHTS





Opening of Phsar Heng Ly branch to response to strong demands of banking's needs of local customer around Phar Heng Ly market areas.









Opening of Pochentong branch, marking the coverage of Sacombank Cambodia in the entire capital city.













Celebrating 2nd anniversary of Sacombank Cambodia after transforming into 100% foreign-owned bank from Phnom Penh branch with diverse interesting activities such as SC Mini Football Cup, Cooking Contest, Flower Arrangement Contest, and Gala Dinner.





Launching of Customer Care program as "Privilege" to reward the high balance customers. Privilege program will offer VIP customers the access to a world of unlimited special privileges and complimentary services from premium level of service and priority banking, to special discounts and exclusive event invitation.



Launching of Internet Banking and SMS Banking with many excellent and safety features which promote the diversity of banking's products and services and increase the competitiveness of Sacombank Cambodia in the local market.





BRANCH NETWORK

Head Office:

60, Preah Norodom, Phnom Penh Tel: (855) 23 223 422 | Fax: (855) 23 223 433

Olympic Branch

319-321, Preah Sihanouk, Phnom Penh Tel: (855) 23 223 420 | Fax: (855) 23 223 402

Preah Monivong Branch

537A-B, Preah Monivong, Phnom Penh Tel: (855) 23 223 421 | Fax: (855) 23 214 734

Chbar Ampeou Branch

577A-578B, National Road 1, Phnom Penh Tel: (855) 23 223 418 | Fax: (855) 23 721 571

Kampong Cham Branch

43, National Road 7, Kampong Cham Tel: (855) 42 942 800 | Fax: (855) 42 942 801

Phsar Heng Ly Branch

25-27A, Street 271, Phnom Penh Tel: (855) 23 881 468 | Fax: (855) 23 881 665

Pochentong Branch

378-379, Russian Federation, Phnom Penh Tel: (855) 23 890 146 | Fax: (855) 23 890 246

Takhmao Branch

539, Street 21B, Kandal Tel: (855) 23 425 835 | Fax: (855) 23 425 586

Email: info@sacombank.com.kh Website: www.sacombank.com.kh

S<u>acombank</u>

ORGANIZATION CHART



INTRODUCTION OF THE BOARD OF DIRECTORS



Mr. Tram Be Chairman

Over 10 years' experience in Finance and Banking



Mr. NGUYEN MIEN TUAN Vice Chairman

Over 16 years' experience in Finance and Banking

Mr. TRAM KHAI HOA Vice Chairman

Over 6 years' experience in Finance and Banking





Mr. NGUYEN BA TRI Member

Over 6 years' experience in Finance and Banking

Mr. NGUYEN MINH TAM Member

Over 18 years' experience in Finance and Banking





Mr. DUONG THE NHAT XUAN Independent member

Over 6 years' experience in Finance and Banking **Mr. DEANG SARANN** Independent member

Over 10 years' working experience



INTRODUCTION OF THE BOARD OF MANAGEMENT



Mr. PHUNG THAI PHUNG

Deputy General Director

Over 11 years' experience in Finance and Banking Bachelor of Business Administration

Mr. NGUYEN NHI THANH

General Director

Over 24 years' experience in Finance and Banking Master Degree of Economics

Ms. THEARO SIDTHIPOR

Deputy General Director

Over 11 years' experience in Finance and Banking Master Degree of Financial and Banking

Mr. PHAM QUANG PHU

Deputy General Director

Over 11 years' experience in Finance and Banking Bachelor of Marketing

REPORT OF THE BOARD OF MANAGEMENT

The Board of Management of Sacombank (Cambodia) Plc. (herein referred to as "the Bank") presents its report together with the financial statements as at 31 December 2013 and for the year then ended.

THE BANK

The Bank was initially set up as a branch of Saigon Thuong Tin Commercial Joint Stock Bank, incorporated in Vietnam. The Bank operates in the Kingdom of Cambodia under indefinite banking licence No. 27 dated 19 June 2009 issued by the National Bank of Cambodia. The Bank has also obtained a licence No. 523/09B from the Ministry of Commerce dated 18 March 2009.

On 1 October 2011, the branch changed its legal status to a private limited company but the owner remains unchanged pursuant to the approval by the Ministry of Commerce on 20 September 2011.

PRINCIPAL ACTIVITIES

The Bank is principally engaged in all aspects of banking business and the provision of related financial services.

There were no significant changes to these principal activities during the year.

FINANCIAL RESULTS

The financial results of the Bank are as follows:

| | 2013 US\$ | 2012 US\$ |
|-------------------------------|--------------|--------------|
| Profit before tax | 688,495 | 1,507,674 |
| Income tax expense | (213,781) | (303,802) |
| Net profit for the year | 474,714 | 1,203,872 |
| KHR'000 equivalent (Note 2.1) | 1,896,483 | 4,809,468 |

SHARE CAPITAL

The share capital of the Bank was US\$38,000,000 as at 31 December 2013 and 2012.

RESERVES AND PROVISIONS

There were no material movements to or from reserves and provisions during the year other than those disclosed in the financial statements.

REPORT OF THE BOARD OF MANAGEMENT (continued)

BAD AND DOUBTFUL LOANS AND ADVANCES

Before the financial statements of the Bank were prepared, the Board of Management took reasonable steps to ascertain that actions had been taken in relation to the writing off of bad loans and advances and making of provision for bad and doubtful loans and advances, and satisfied themselves that all known bad loans and advances had been written off and that adequate provision had been made for bad and doubtful loans and advances.

At the date of this report, the Board of Management is not aware of any circumstances, which would render the amount written off for bad loans and advances, or the amount of for the provision for bad and doubtful loans and advances in the financial statements of the Bank inadequate to any material extent.

CURRENT ASSETS

Before the financial statements of the Bank were prepared, the Board of Management took reasonable steps to ascertain that any current assets, other than loans, which were unlikely to be realised in the ordinary course of business during their value as shown in the accounting records of the Bank had been written down to an amount which they might be expected to realise.

At the date of this report, the Board of Management is not aware of any circumstances, which would render the values attributed to current assets in the financial statements of the Bank misleading in any material aspect.

VALUATION METHODS

At the date of this report, the Board of Management is not aware of any circumstances that have arisen which would render adherence to the existing method of valuation of assets or liabilities in the financial statements of the Bank misleading or inappropriate in any material respect.

CONTINGENT AND OTHER LIABILITIES

At the date of this report, there is:

- no charge on the assets of the Bank, which has arisen since the end of the financial year which secures the liabilities of any other person; and
- no contingent liability in respect of the Bank that has arisen since the end of the financial year other than in the ordinary course of banking business.

No contingent or other liability of the Bank has become enforceable, or is likely to become enforceable within the period of twelve months after the end of the financial year which, in the opinion of the Board of Management, will or may have a material effect on the ability of the Bank to meet its obligations as and when they fall due.

EVENTS SINCE THE BALANCE SHEET DATE

There is no significant event occurring after the balance sheet date, which requires disclosure or adjustment other than those already disclosed in the accompanying notes to the financial statements.

REPORT OF THE BOARD OF MANAGEMENT (continued)

THE BOARD OF DIRECTORS

The members of the Board of Directors from 1 January 2013 to the date of this report are:

| Name | Position | Date of appointment |
|------------------------|--------------------|--------------------------------|
| Mr Tram Be | Chairman | Appointed on 1 August 2012 |
| Mr Tram Khai Hoa | Vice Chairman | Appointed on 1 August 2012 |
| Mr Nguyen Mien Tuan | Vice Chairman | Appointed on 1 August 2012 |
| Mr Nguyen Ba Tri | Member | Appointed on 15 November 2013 |
| Mr Nguyen Minh Tam | Member | Resigned on 15 November 2013 |
| | | Appointed on 1 August 2012 |
| Mr Deang Sarann | Independent member | Appointed on 1 August 2012 |
| Mr Duong The Nhat Xuan | Independent member | Appointed on 11 September 2012 |

THE BOARD OF MANAGEMENT

The members of the Board of Management from 1 January 2013 to the date of this report are:

| Name | Position | Date of appointment |
|---------------------|-------------------------|--------------------------------|
| Mr Nguyen Nhi Thanh | General Director | Appointed on 19 September 2011 |
| Mr Pham Quang Phu | Deputy General Director | Appointed on 16 December 2011 |
| Mr Phung Thai Phung | Deputy General Director | Re-appointed on 1 March 2012 |
| Ms Thearo Sidthipor | Deputy General Director | Appointed on 11 February 2013 |

AUDITOR

The auditor, Ernst & Young (Cambodia) Ltd., expressed willingness to accept reappointment as auditor.

THE BOARD OF MANAGEMENT'S BENEFITS

During and at the end of the year, no arrangement existed, to which the Bank was a party, whose object was to enable the Board of Management to acquire benefits by means of the acquisition of shares in or debentures of the Bank or any other body corporate.

No manager has received or become entitled to receive a benefit (other than a benefit included in the aggregate amount of emoluments received or due and receivable by the Board of Management, or the fixed salary of a full time employee of the Bank as disclosed in Note 24(c) to the financial statements) by reason of a contract made by the Bank or with a firm of which he is a member, or with a company in which he has a material financial interest.

REPORT OF THE BOARD OF MANAGEMENT (continued)

THE BOARD OF MANAGEMENT'S RESPONSIBILITY IN RESPECT OF THE FINANCIAL STATEMENTS

The Board of Management is responsible for ensuring that the financial statements give a true and fair view of the financial position of the Bank as at 31 December 2013, and its financial performance and cash flows for the year then ended. In preparing these financial statements, the Board of Management is required to:

- adopt appropriate accounting policies which are supported by reasonable and prudent judgments and estimates and then apply them consistently;
- comply with regulations and guidelines issued by the National Bank of Cambodia and Cambodian Accounting Standards or, if there has been any departure in the interest of fair presentation, ensure this has been appropriately disclosed, explained and quantified in the financial statements;
- maintain adequate accounting records and an effective system of internal control; and
- prepare the financial statements on a going concern basis unless it is inappropriate to assume that the Bank will continue in operation in the foreseeable future.

The Board of Management is responsible for ensuring that proper accounting records are kept which disclose, with reasonable accuracy at any time, the financial position of the Bank and to ensure that the accounting records comply with the registered accounting system. It is also responsible for safeguarding the assets of the Bank and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

The Board of Management confirms that the Bank has complied with these requirements in preparing the financial statements.

STATEMENT BY THE BOARD OF MANAGEMENT

The Board of Management does hereby state that, in its opinion, the accompanying financial statements give a true and fair view of the financial position of the Bank as at 31 December 2013, and its financial performance and cash flows for the year then ended in accordance with Cambodian Accounting Standards and relevant regulations and guidelines issued by the National Bank of Cambodia.

On behalf of the Board of Management:

Thank

Mr Nguyen Nhi Thanh General Director

Phnom Penh, Kingdom of Cambodia 24 March 2014 Reference: 61009542/16505238

INDEPENDENT AUDITORS' REPORT

To: The Owner of Sacombank (Cambodia) Plc.

We have audited the accompanying financial statements of Sacombank (Cambodia) Plc. ("the Bank"), which comprise the balance sheet as at 31 December 2013, and the income statement, statement of changes in equity and statement of cash flows for the year then ended, and a summary of significant accounting policies and other explanatory information.

Management's responsibility for the financial statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with Cambodian Accounting Standards and relevant regulations and guidelines issued by the National Bank of Cambodia, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material mistatement, whether due to fraud or error.

Auditors' responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with Cambodian and International Standards on Auditing. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditors consider internal control relevant to the Bank's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Bank's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements give a true and fair view of the financial position of the Bank as at 31 December 2013, and its financial performance and cash flows for the year then ended in accordance with Cambodian Accounting Standards and relevant regulations and guidelines issued by the National Bank of Cambodia.

Maria Cristina M. Calimbas Partner



Ernst & Young (Cambodia) Ltd. Certified Public Accountant Registered Auditor

Phnom Penh, Kingdom of Cambodia 24 March 2014 **BALANCE SHEET**

as at 31 December 2013

| | Notes | 2013 US\$ | 2013 KHR'000 (Note 2.1) | 2012 US\$ | 2012 KHR'000 (Note 2.1) |
|--|-------|--------------|-------------------------------|--------------|-------------------------------|
| ASSETS | | | | | |
| Cash and gold | 3 | 4,541,043 | 18,141,467 | 4,580,476 | 18,299,002 |
| Balances with the National Bank of Cambodia | 4 | 14,874,294 | 59,422,805 | 8,306,064 | 33,182,726 |
| Due from other financial institutions | 5 | 10,552,899 | 42,158,832 | 6,516,711 | 26,034,260 |
| Loans and advances to customers | 6 | 81,326,952 | 324,901,173 | 61,923,467 | 247,384,251 |
| Investments in securities | 7 | 25,000 | 99,875 | 3,067,885 | 12,256,201 |
| Property and equipment | 8 | 1,163,126 | 4,646,688 | 1,099,583 | 4,392,834 |
| Intangible assets | 9 | 130,397 | 520,936 | 149,733 | 598,183 |
| Other assets | 10 | 953,683 | 3,809,965 | 1,873,801 | 7,485,835 |
| TOTAL ASSETS | | 113,567,394 | 453,701,741 | 87,517,720 | 349,633,292 |
| LIABILITIES | | | | | |
| Due to other financial institutions | 11 | 41,464,037 | 165,648,828 | 21,920,752 | 87,573,404 |
| Due to customers | 12 | 29,099,099 | 116,250,901 | 23,088,884 | 92,240,092 |
| Current income tax liability | 13 | 153,232 | 612,162 | 401,036 | 1,602,139 |
| Deferred income tax liability | 14 | 40,864 | 163,252 | 58,398 | 233,300 |
| Other liabilities | 15 | 764,876 | 3,055,680 | 393,489 | 1,571,989 |
| Total liabilities | | 71,522,108 | 285,730,823 | 45,862,559 | 183,220,924 |
| OWNER'S EQUITY | | | | | |
| Paid-up capital | 16 | 38,000,000 | 151,810,000 | 38,000,000 | 151,810,000 |
| Other reserves | | - | - | 84,589 | 337,933 |
| Retained earnings | | 4,045,286 | 16,160,918 | 3,570,572 | 14,264,435 |
| Total owner's equity | | 42,045,286 | 167,970,918 | 41,655,161 | 166,412,368 |
| TOTAL LIABILITIES AND OWNER'S EQU | ITY | 113,567,394 | 453,701,741 | 87,517,720 | 349,633,292 |

INCOME STATEMENT

for the year ended 31 December 2013

| | Notes | 2013 US\$ | 2013 KHR'000 (Note 2.1) | 2012 US\$ | 2012 KHR'000 (Note 2.1) |
|---------------------------------------|-------|--------------|-------------------------------|--------------|-------------------------------|
| Interest and similar income | 17 | 5,922,402 | 23,659,996 | 5,552,438 | 22,181,990 |
| Interest and similar expense | 18 | (1,462,216) | (5,841,553) | (1,287,282) | (5,142,692) |
| Net interest and similar income | | 4,460,186 | 17,818,443 | 4,265,156 | 17,039,298 |
| Fees and commission income | 19 | 778,406 | 3,109,732 | 715,185 | 2,857,164 |
| Fees and commission expense | 20 | (164,823) | (658,468) | (171,407) | (684,771) |
| Net fees and commission income | | 613,583 | 2,451,264 | 543,778 | 2,172,393 |
| Income from investments in securities | | 62,040 | 247,850 | 75,819 | 302,897 |
| Other operating income | 21 | 21,266 | 84,958 | 28,407 | 113,486 |
| TOTAL OPERATING INCOME | | 5,157,075 | 20,602,515 | 4,913,160 | 19,628,074 |
| General and administrative expenses | 22 | (3,804,714) | (15,199,832) | (3,269,795) | (13,062,831) |
| Credit loss expense | 6 | (663,866) | (2,652,145) | (135,691) | (542,086) |
| PROFIT BEFORE TAX | | 688,495 | 2,750,538 | 1,507,674 | 6,023,157 |
| Current corporate income tax expense | 13 | (231,315) | (924,103) | (314,104) | (1,254,845) |
| Deferred corporate income tax expense | 14 | 17,534 | 70,048 | 10,302 | 41,156 |
| Total income tax expense | | (213,781) | (854,055) | (303,802) | (1,213,689) |
| NET PROFIT FOR THE YEAR | | 474,714 | 1,896,483 | 1,203,872 | 4,809,468 |

for the year ended 31 December 2013

| | Paid-up capital US\$ | Other reserves US\$ | Retained earnings US\$ | Total US\$ |
|--|----------------------------|------------------------|---------------------------|---------------|
| Balance as at 1 January 2012 | 38,000,000 | I | 3,248,134 | 41,248,134 |
| Net profit for the year | ı | I | 1,203,872 | 1,203,872 |
| Profit transferred to parent bank | | ı | (881,434) | (881,434) |
| Unrealised gain on available-for-sale investments | T | 84,589 | T | 84,589 |
| Balance as at 31 December 2012 | 38,000,000 | 84,589 | 3,570,572 | 41,655,161 |
| KHR'000 equivalent (Note 2.1) | 151,810,000 | 337,933 | 14,264,435 | 166,412,368 |
| Net profit for the year | | ı | 474,714 | 474,714 |
| Realised gain on available-for-sale investments reclassified to the income statement | | (84,589) | T | (84,589) |
| Balance as at 31 December 2013 | 38,000,000 | | 4,045,286 | 42,045,286 |
| KHR'000 equivalent (Note 2.1) | 151,810,000 | 1 | 16,160,918 | 167,970,918 |
| | | | | |

Sacombank

STATEMENT OF CASH FLOWS

For the year ended 31 december 2013

| | Notes | 2013 US\$ | 2013 KHR'000 (Note 2.1) | 2012 US\$ | 2012 KHR'000 (Note 2.1) |
|--|-------|--------------|-------------------------------|--------------|-------------------------------|
| Net cash provided by operating activities | 23 | 9,667,957 | 38,623,489 | 2,023,896 | 8,085,465 |
| Cash flows from investing activities | | | | | |
| Acquisition of property and equipment | 8 | (434,572) | (1,736,115) | (628,262) | (2,509,907) |
| Acquisition of intangible asset | 9 | (68,400) | (273,258) | (59,434) | (237,439) |
| Net cash used in investing activities | | (502,972) | (2,009,373) | (687,696) | (2,747,346) |
| Cash flow from a financing activity | | | | | |
| Profit transferred to parent bank | | - | - | (881,434) | (3,521,329) |
| Net increase in cash and cash equivalents | | 9,164,985 | 36,614,116 | 454,766 | 1,816,790 |
| Cash and cash equivalents at the beginning of the year | 3 | 12,900,748 | 51,538,489 | 12,445,982 | 50,269,322 |
| Foreign exchange difference | | - | - | - | (547,623) |
| Cash and cash equivalents at the end of the year | 3 | 22,065,733 | 88,152,605 | 12,900,748 | 51,538,489 |

NOTES TO THE FINANCIAL STATEMENTS

as at and for the year ended 31 December 2013

1. CORPORATE INFORMATION

Sacombank (Cambodia) Plc. (herein referred to as "the Bank") was incorporated and registered in the Kingdom of Cambodia.

Establishment and operations

The Bank was initially set up as a branch of Saigon Thuong Tin Commercial Joint Stock Bank, incorporated in Vietnam. The Bank operates in the Kingdom of Cambodia under indefinite banking licence No. 27 dated 19 June 2009 from the National Bank of Cambodia. The Bank has also obtained a licence from the Ministry of Commerce, No. 523/09B dated 18 March 2009.

On 1 October 2011, the branch changed its legal status to a private limited company but the owner remains unchanged pursuant to approval by the Ministry of Commerce on 20 September 2011.

The principal activities of the Bank are to provide banking and related financial services in Cambodia.

Location

The head office of the Bank is located at No. 60, Preah Norodom Boulevard, Sangkat Chey Chumneas, Khan Daun Penh, Phnom Penh, Cambodia.

Employees

As at 31 December 2013, the Bank had 167 employees including 98 employees in the Head Office, 14 employees in Olympic Branch, 13 employees in Kampong Cham Branch, 12 employees in Chbar Ampeou Branch, 9 employees in Hengly Branch, 12 employees in Monivong Branch and 9 employees in Pochentong Branch (31 December 2012: 131 employees).

2. ACCOUNTING POLICIES

2.1 Basis of preparation

2.1.1 Statement of compliance

The financial statements have been prepared in accordance with Cambodian Accounting Standards ("CAS") and the guidelines of the NBC on the preparation and presentation of financial statements.

The accompanying financial statements, including their utilization, are not designed for those who are not informed about the Kingdom of Cambodia's accounting principles, procedures and practices and furthermore are not intended to present the financial position and results of operations and cash flows in accordance with accounting principles and practices generally accepted in countries other than the Kingdom of Cambodia.

The accounting policies set out below have been consistently applied by the Bank.

2.1.2 Basis of measurement

The financial statements have been prepared based on the historical cost convention.

2.1.3 Fiscal year

The Bank's fiscal year starts on 1 January and ends on 31 December.

2.1.4 Functional and presentation currency

The national currency of Cambodia is the Khmer Riel ("KHR"). However, the Bank transacts its business and maintains its accounting records in United States dollar ("US\$"). Management has determined the US\$ to be the Bank's measurement and presentation currency as it reflects the economic substance of the underlying events and circumstances of the Bank. This is in accordance with Prakas No. B7-07-164 dated 13 December 2007.

as at and for the year ended 31 December 2013

2. ACCOUNTING POLICIES (continued)

2.1 Basis of preparation (continued)

2.1.4 Functional and presentation currency (continued)

Transactions in foreign currencies ("FC") are translated into US\$ at the exchange rate ruling at the date of the transaction. Monetary assets and liabilities denominated in currencies other than US\$ at the balance sheet date are translated into US\$ at the rates of exchange ruling at that date. Exchange differences arising on translation are recognized in the income statement.

2.1.5 Translation of US\$ into KHR

The translation of the US\$ amounts into KHR is presented in the financial statements to comply with the Cambodian Law on Corporate Accounts, their Audit and the Accounting Profession dated 8 July 2002 and relevant Prakas of NBC, using the closing exchange rate of KHR3,995: US\$1 ruling at the reporting date, as announced by NBC. Such translation should not be construed as a representation that the US\$ amounts represent, or have been or could be converted into KHR at that or any other rate.

2.2 Significant accounting judgments and estimates

In applying accounting policies, management has used its judgment and made estimates in determining the amounts recognized in the financial statements, as follows:

2.2.1 Operating lease

The Bank has entered into lease on premises used for its operations. The Bank has determined, based on the evaluation of the terms and conditions of the lease agreements (i.e., the lease does not transfer ownership of the asset to the lessee by the end of the lease term and lease term is not for the major part of the asset's economic life), the lessor retains all the significant risks and rewards of ownership of these properties.

2.2.2 Functional currency

CAS 21 requires management to use its judgment to determine the entity's functional currency such that it most faithfully represents the economic effects of the underlying transactions, events and conditions that are relevant to the entity. In making this judgment, the Bank considers the following:

- (a) the currency that mainly influences prices for financial instruments and services (this will often be the currency in which prices for its financial instruments and services are denominated and settled);
- (b) the currency in which funds from financing activities are generated; and
- (c) the currency in which receipts from operating activities are usually retained.

2.2.3 Allowance for loan losses

When preparing the financial statements, the quality of loans and advances is reviewed and assessed to determine their classification and level of allowance for loan losses, as more fully disclosed in Note 2.3.6.

as at and for the year ended 31 December 2013

2. ACCOUNTING POLICIES (continued)

2.2 Significant accounting judgments and estimates (continued)

2.2.4 Impairment of non-financial assets

An impairment exists when the carrying value of an asset or cash generating unit exceeds its recoverable amount, which is the higher of its fair value less costs to sell and its value in use. The fair value less costs to sell calculation is based on available data from binding sales transactions in an arm's length transaction of similar assets or observable market prices less incremental costs for disposing of the asset. The value in use calculation is based on a discounted cash flow model. The Bank assesses impairment on assets whenever events or changes in circumstances indicate that the carrying amount of an asset may not be recoverable. The factors that the Bank considers important which could trigger an impairment review include the following:

- significant underperformance relative to expected historical or projected future operating results;
- significant changes in the manner of use of the acquired assets or the strategy for overall business; and
- significant negative industry or economic trends.
- 2.2.5 Estimated useful lives of property and equipment, and software cost

The Bank estimates the useful lives of its property and equipment, and software cost. This estimate is reviewed periodically to ensure that the period of depreciation and amortization are consistent with the expected pattern of economic benefits from the items of property and equipment, and software cost.

Refer to Note 2.3.10 and 2.3.11 for the estimated useful lives of property and equipment and software cost, respectively.

2.3 Summary of significant accounting policies

2.3.1 Change in accounting policies

The accounting policies and methods of computation applied by the Bank are consistent with those adopted in prior periods.

2.3.2 Cash and cash equivalents

For cash flow statement purposes, cash and cash equivalents consist of cash, demand deposits, short-term deposits and highly liquid investments with original maturities of three months or less, and that are readily convertible to known amounts of cash and subject to an insignificant risk of changes in value.

2.3.3 Deposits and placements with banks

Deposits and placements with banks are carried at cost.

2.3.4 Statutory deposits

Statutory deposits for banking activities are maintained with the NBC in compliance with the Cambodian Law on Banking and Financial Institutions and are determined by defined percentages of minimum share capital and customers' deposits as required by the NBC.

2.3.5 Loans and advances

All loans and advances to customers are stated in the balance sheet at principal amount, less any amounts written off and allowance for losses on loans and advances. Short-term loans are those with a repayment date within one year from the date the loan was advanced. Long-term loans are those with a final repayment date of more than one year from the date the loan was advanced.

as at and for the year ended 31 December 2013

2. ACCOUNTING POLICIES (continued)

2.3 Summary of significant accounting policies (continued)

2.3.5 Loans and advances (continued)

Loans are written off when there is no realistic prospect of recovery. Recoveries of loans and advances previously written off, or provided for, decrease the amount of allowance for losses on loans and advances in the income statement.

Loans and advances classified as substandard, doubtful or loss are considered as non-performing loans.

2.3.6 Allowance for losses on loans and advances

Allowance for losses on loans and advances is made with regard to specific risks and relate to those loans and advances that have been individually reviewed and specifically identified as special mention, substandard, doubtful or loss. In addition, a general allowance is also maintained for loans classified as normal.

The allowance is based on a percentage of total outstanding loans and advances.

The Bank follows the mandatory credit classification and provisioning as required by NBC Prakas No. B7-09-074 dated 25 February 2009, which is to classify their loan portfolio into five classes. The Prakas also requires that minimum general and specific allowances be provided depending on loan classification.

The allowance is based on a percentage of total outstanding loans and advances as follows:

| Classification | Number of days past due | Allowance percentage |
|--------------------|---|----------------------|
| General allowance | | |
| Normal | Less than 30 days | 1% |
| Specific allowance | | |
| Special mention | 30 days or more but less than 90 days | 3% |
| Substandard | 90 days or more but less than 180 days | 20% |
| Doubtful | 180 days or more but less than 360 days | 50% |
| Loss | 360 days or more | 100% |

An uncollectible loan or portion of a loan classified as bad is written off after taking into consideration the realisable value of the collateral, if any, when in the judgment of the management, there is no prospect of recovery.

2.3.7 Available-for-sale financial investments

AFS investment is a non-derivative financial asset which is designated as such and is purchased and held indefinitely, and may be sold in response to liquidity requirements or changes in market conditions.

2.3.8 Other credit-related commitments

In the normal course of business, the Bank enters into other credit-related commitments including loan commitments, letters of credit and guarantees. The accounting policy and provision methodology are similar to originated loans as disclosed above. An allowance is raised against other credit-related commitments when losses are considered probable.

2.3.9 Other assets

Other receivables are carried at anticipated realisable values. An estimate is made for doubtful debts based on a review of all outstanding amounts as at the balance sheet date.

as at and for the year ended 31 December 2013

2. ACCOUNTING POLICIES (continued)

2.3 Summary of significant accounting policies (continued)

2.3.10 Intangible asset

Computer software is stated at cost less accumulated amortisation. Computer software is amortised on a straight-line basis over five years.

2.3.11 Property and equipment

- (i) Items of property and equipment are stated at cost less accumulated depreciation and accumulated impairment losses, if any. Where an item of property and equipment comprises major components having different useful lives, the components are accounted for as separate items of property and equipment.
- (ii) Depreciation is calculated using the straight-line method to allocate their cost to their residual value over their estimated useful lives, as follows:

| Leasehold building | 15 years |
|-------------------------|-----------|
| Computer equipment | 4 years |
| Furniture and equipment | 4-5 years |
| Motor vehicles | 4-5 years |

- (iii) Subsequent expenditure relating to an item of property and equipment that has already been recognised is added to the carrying amount of the asset when it is probable that future economic benefits, in excess of the originally assessed standard of performance of the existing asset, will flow to the Bank. All other subsequent expenditure is recognised as an expense in the year in which it is incurred.
- (iv) Gains or losses arising from the retirement or disposal of an item of property and equipment are determined as the difference between the estimated net disposal proceeds and the carrying amount of the assets and are recognised in the income statement at the date of retirement or disposal.
- (v) Fully depreciated property and equipment are retained in the financial statements until disposed of or written off.
- (vi) The carrying amounts of property and equipment are reviewed for impairment when there is an indication that the assets might be impaired. Impairment is measured by comparing the carrying values of the assets with their recoverable amounts. An impairment loss is charged to the income statement immediately.

Reversal of impairment losses recognised in prior years is recorded where there is an indication that the impairment losses recognised for the asset no longer exist or have decreased. The reversal is recognised to the extent of the carrying amount of the asset that would have been determined (net of amortisation and depreciation) had no impairment loss been recognised. The reversal is recognised in the income statement immediately.

2.3.12 Due to other financial institutions and due to customers

Due to other financial institutions and due to customers are stated at their placement values.

2.3.13 Other liabilities

Other liabilities are stated at cost which also represents the fair value of the consideration expected to be paid in the future for goods and services received.

2.3.14 Provisions for liabilities

Provisions for liabilities are recognised when the Bank has a present obligation as a result of a past event and it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation, and a reliable estimate of the amount can be made.

as at and for the year ended 31 December 2013

2. ACCOUNTING POLICIES (continued)

2.3 Summary of significant accounting policies (continued)

2.3.14 Provisions for liabilities (continued)

Provisions are reviewed at each balance sheet date and adjusted to reflect the current best estimate. Where the effect of the time value of money is material, the amount of the provision is the present value of the expenditure expected to be required to settle the obligation.

2.3.15 Corporate income tax

Current tax

Current tax assets and liabilities for the current and prior periods are measured at the amounts expected to be recovered from or paid to the taxation authorities. The tax rates and tax laws used to compute the amount are those that are enacted at the balance sheet date.

Deferred tax

Deferred tax is provided using the balance sheet liability method on temporary differences at the balance sheet date between the tax base of assets and liabilities and their carrying amounts for financial reporting purposes.

Deferred tax liabilities are recognized for all taxable temporary differences, except where the deferred tax liability arises from the initial recognition of an asset or liability in a transaction which at the time of the transaction affects neither the accounting profit nor taxable profit or loss.

Deferred tax assets are recognized for all deductible temporary differences to the extent that it is probable that future taxable profits will be available against which these differences can be utilized, except where the deferred tax arises from the initial recognition of an asset or liability in a transaction which at the time of the transaction affects neither the accounting profit nor taxable profit or loss.

The carrying amount of deferred tax assets is reviewed at each balance sheet date and reduced to the extent that it is no longer probable that sufficient taxable profits will be available to allow all or part of the assets to be recovered. Unrecognized deferred income tax assets are re-assessed at each balance sheet date and are recognized to the extent that it has become probable that future taxable profit will allow the deferred tax assets to be recovered.

2.3.16 Offsetting financial instruments

Financial assets and financial liabilities are offset and the net amount reported in the balance sheet if, and only if, there is a current enforceable legal right to offset the recognized amounts and there is an intention to settle on a net basis, or to realize the asset and settle the liability simultaneously. This is not generally the case with master netting agreements, and the related assets and liabilities are presented gross in the balance sheet.

2.3.17 Recognition of income and expense

(a) Interest income

Revenue is recognized to the extent that it is probable that the economic benefits will flow to the Bank and the revenue can be reliably measured.

Interest income from loans and advances to customers, balances with the NBC and due from other financial institutions, and investments in debt securities are recognized on a daily accrual basis, except for loans and advances to customers that have been classified as substandard, doubtful or loss. Interest accruing to these loans shall instead be credited to an interest in suspense account.

S<u>acombank</u>

NOTES TO THE FINANCIAL STATEMENTS (continued)

as at and for the year ended 31 December 2013

2. ACCOUNTING POLICIES (continued)

2.3 Summary of significant accounting policies (continued)

- 2.3.17 Recognition of income and expense (continued)
 - (b) Income from various activities of the Bank

Income from various activities of the Bank is accrued using the following bases:

- (1) Loan processing fees and commissions on services and facilities extended to customers are recognised on the occurrence of such transactions;
- (2) Service charges and processing fees are recognised when the service is provided;
- (3) Dividend income is recognised when the Bank's right to receive the payment is established.
- (c) Interest expense

Interest expense on due to other financial institutions and due to customers are recognised on an accrual basis.

2.3.18 Operating leases

Payments made under operating leases are recognised in the income statement on a straight-line basis over the term of the lease.

2.3.19 Related parties

Related parties, as defined in Article 49 and 50 of the Cambodian Law on Banking and Financial Institutions, include the following:

- (a) any person holding directly or indirectly at least ten percent (10%) of the capital or voting rights;
- (b) any company of which the Bank directly or indirectly holds at least 10% of the capital or voting rights;
- (c) any individual who participates in the administration, direction, management or internal control; and
- (d) the external auditors.

Under CAS 24 on Related Party Disclosures, parties are also considered to be related if the Bank has the ability, directly or indirectly, to control the other party or exercise significant influence over the other party in making financial and operating decisions, or vice-versa, or where the Bank and the party are subject to common control or significant influence. Related parties may be individuals or corporate entities and include close family members of any individual considered to be a related party.

2.3.20 Fiduciary assets

Assets held in trust or in a fiduciary capacity are not reported in the financial statements since they are not the assets of the Bank.

2.3.21 Rounding of amounts

Amounts in the financial statements have been rounded off to the nearest dollar and nearest thousand KHR for US\$ and KHR amounts, respectively.

as at and for the year ended 31 December 2013

3. CASH AND GOLD

| | 2013 US\$ | 2013 KHR'000 (Note 2.1) | 2012 US\$ | 2012 KHR'000 (Note 2.1) |
|--------------------------|--------------|-------------------------------|--------------|-------------------------------|
| Cash | | | | |
| US\$ | 3,791,796 | 15,148,225 | 2,267,787 | 9,059,809 |
| KHR | 140,288 | 560,451 | 106,746 | 426,450 |
| Other foreign currencies | 28,306 | 113,082 | 33,278 | 132,946 |
| | 3,960,390 | 15,821,758 | 2,407,811 | 9,619,205 |
| Gold | | | | |
| Gold XBJ | 506,120 | 2,021,950 | 1,734,356 | 6,928,753 |
| Gold XAU | 74,533 | 297,759 | 438,309 | 1,751,044 |
| | 580,653 | 2,319,709 | 2,172,665 | 8,679,797 |
| | 4,541,043 | 18,141,467 | 4,580,476 | 18,299,002 |

For the purpose of the statement of cash flows, cash and cash equivalents comprise:

| | 2013 US\$ | 2013 KHR'000 (Note 2.1) | 2012 US\$ | 2012 KHR'000 (Note 2.1) |
|---|--------------|-------------------------------|--------------|-------------------------------|
| Cash on hand | 4,541,043 | 18,141,467 | 4,580,476 | 18,299,002 |
| Balances with the NBC - current account | 6,971,791 | 27,852,306 | 1,803,561 | 7,205,227 |
| Balances with other banks - current and deposits with original maturity of less | | | | |
| than three months | 10,552,899 | 42,158,832 | 6,516,711 | 26,034,260 |
| — | 22,065,733 | 88,152,605 | 12,900,748 | 51,538,489 |

4. BALANCES WITH THE NATIONAL BANK OF CAMBODIA

| | 2013 US\$ | 2013 KHR'000 (Note 2.1) | 2012 US\$ | 2012 KHR'000 (Note 2.1) |
|-------------------------------------|--------------|-------------------------------|--------------|-------------------------------|
| Current and settlement accounts | | | | |
| Current account - US\$ | 5,982,135 | 23,898,629 | 1,520,517 | 6,074,466 |
| Current account - KHR | 151,732 | 606,170 | 28,048 | 112,052 |
| Settlement account - US\$ | 815,441 | 3,257,687 | 252,493 | 1,008,710 |
| Settlement account - KHR | 22,483 | 89,820 | 2,503 | 9,999 |
| Statutory deposits | | | | |
| Capital guarantee deposit - US\$ | 3,800,000 | 15,181,000 | 3,800,000 | 15,181,000 |
| Reserve deposit - US\$ | 4,100,000 | 16,379,500 | 2,700,000 | 10,786,500 |
| Reserve deposit - KHR | 2,503 | 9,999 | 2,503 | 9,999 |
| | 14,874,294 | 59,422,805 | 8,306,064 | 33,182,726 |

as at and for the year ended 31 December 2013

4. BALANCES WITH THE NATIONAL BANK OF CAMBODIA (continued)

(i) Capital guarantee deposit

Under NBC Prakas No. B7-01-136 dated 15 October 2001, banks are required to maintain a statutory deposit of 10.00% of registered capital with the NBC. This deposit is not available for use in the Bank's day-to-day operations but it is refundable when the Bank voluntarily ceases to operate the business in Cambodia.

(ii) Reserve deposits

Under NBC Prakas No. B7-09-075 dated 25 February 2009, banks are required to maintain certain cash reserves with the NBC in the form of compulsory deposits, computed at 8.00% and 12.00% of deposits from customers in KHR and in foreign currencies, respectively.

Annual interest rates of deposits and placements with the NBC were summarised as follows:

| | 2013 | 2012 |
|----------------------------------|-------|-------|
| Capital guarantee deposit - US\$ | 0.11% | 0.18% |
| Reserve deposits - US\$ and KHR | 0.08% | 0.10% |
| Current accounts | Nil | Nil |
| Settlement accounts | Nil | Nil |

5. DUE FROM OTHER FINANCIAL INSTITUTIONS

| | 2013 US\$ | 2013 KHR'000 (Note 2.1) | 2012 US\$ | 2012 KHR'000 (Note 2.1) |
|---------------------------------|--------------|-------------------------------|--------------|-------------------------------|
| Local financial institutions | 3,209,820 | 12,823,231 | 1,899,756 | 7,589,524 |
| Overseas financial institutions | 7,343,079 | 29,335,601 | 4,616,955 | 18,444,736 |
| | 10,552,899 | 42,158,832 | 6,516,711 | 26,034,260 |

Annual interest rates of balances with other credit institutions were as follows:

| | 2013 | 2012 |
|------------------------|---------------|---------------|
| Demand deposit in US\$ | 0.02% - 0.50% | 0.50% |
| Term deposit in US\$ | N/A | 2.75% - 3.25% |

6. LOANS AND ADVANCES TO CUSTOMERS

| | 2013 US\$ | 2013 KHR'000 (Note 2.1) | 2012 US\$ | 2012 KHR'000 (Note 2.1) |
|--|--------------|-------------------------------|--------------|-------------------------------|
| Loans | | | | |
| Term loans | 64,928,627 | 259,389,865 | 51,409,231 | 205,379,878 |
| Overdraft | 18,036,041 | 72,053,984 | 11,482,230 | 45,871,509 |
| Credit card facilities | 35,598 | 142,213 | 41,454 | 165,608 |
| Total loans - gross | 83,000,266 | 331,586,062 | 62,932,915 | 251,416,995 |
| Allowance for losses on loans and advances | (1,673,314) | (6,684,889) | (1,009,448) | (4,032,744) |
| Loans and advances to customers - net | 81,326,952 | 324,901,173 | 61,923,467 | 247,384,251 |

as at and for the year ended 31 December 2013

6. LOANS AND ADVANCES TO CUSTOMERS (continued)

Changes in the allowance for losses on loans and advances were summarised below:

| | 2013 US\$ | 2013 KHR'000 | 2012 US\$ | 2012 KHR′000 |
|-----------------------------------|--------------|-----------------|--------------|-----------------|
| Balance as at 1 January | 1,009,448 | 4,032,744 | 873,757 | 3,529,105 |
| Provision expense during the year | 663,866 | 2,652,145 | 135,691 | 542,086 |
| Exchange differences | - | - | - | (38,447) |
| Balance as at 31 December | 1,673,314 | 6,684,889 | 1,009,448 | 4,032,744 |

(a) The loan portfolio was graded as follows:

| | 2013 US\$ | 2013 KHR'000 (Note 2.1) | 2012 US\$ | 2012 KHR'000 (Note 2.1) |
|-----------------------|--------------|-------------------------------|--------------|-------------------------------|
| Normal loans | | | | |
| Secured | 74,310,978 | 296,872,356 | 58,821,996 | 234,993,874 |
| Unsecured | 4,820,000 | 19,255,900 | 2,570,000 | 10,267,150 |
| Special mention loans | | | | |
| Secured | 2,053,285 | 8,202,874 | 867,177 | 3,464,372 |
| Unsecured | - | - | - | - |
| Substandard loans | | | | |
| Secured | 291,990 | 1,166,500 | 74,523 | 297,719 |
| Unsecured | - | - | - | - |
| Doubtful loans | | | | |
| Secured | 1,524,013 | 6,088,432 | 489,222 | 1,954,442 |
| Unsecured | - | - | - | - |
| Loss loans | | | | |
| Secured | - | - | 109,997 | 439,438 |
| Unsecured | - | - | - | - |
| Total | 83,000,266 | 331,586,062 | 62,932,915 | 251,416,995 |

(b) For an analysis of loans and advances by maturity, refer to Note 26.2 on Financial Risk Management.

(c) For an analysis of loans and advances by currency, refer to Note 26.3 on Financial Risk Management.

(d) Analysis of loans and advances by type of loans was as follows:

| | 2013 US\$ | 2013 KHR'000 (Note 2.1) | 2012 US\$ | 2012 KHR'000 (Note 2.1) |
|-------------------|--------------|-------------------------------|--------------|-------------------------------|
| Commercial loans | 49,491,395 | 197,718,122 | 46,749,665 | 186,764,912 |
| Consumer loans | 33,508,871 | 133,867,940 | 16,183,250 | 64,652,083 |
| Total gross loans | 83,000,266 | 331,586,062 | 62,932,915 | 251,416,995 |

as at and for the year ended 31 December 2013

6. LOANS AND ADVANCES TO CUSTOMERS (continued)

(e) Analysis of loan portfolio by industrial sector was as follows:

| | 2013 US\$ | 2013 KHR'000 (Note 2.1) | 2012 US\$ | 2012 KHR'000 (Note 2.1) |
|----------------------|--------------|-------------------------------|--------------|-------------------------------|
| Wholesale and retail | 32,653,472 | 130,450,621 | 19,851,152 | 79,305,352 |
| Personal use | 10,035,811 | 40,093,065 | 1,311,419 | 5,239,119 |
| Import | 3,991,209 | 15,944,880 | 6,214,673 | 24,827,619 |
| Real estate | 2,224,907 | 8,888,503 | 9,207,978 | 36,785,872 |
| Services | 1,827,068 | 7,299,137 | 9,704,914 | 38,771,131 |
| Textile | 1,197,416 | 4,783,677 | 743,731 | 2,971,205 |
| Export | - | - | 109,997 | 439,438 |
| Other industries | 31,070,383 | 124,126,179 | 15,789,051 | 63,077,259 |
| Total gross loans | 83,000,266 | 331,586,062 | 62,932,915 | 251,416,995 |

(f) Further analyses of loans and advances by residency, relationship, and exposure were as follows:

| | 2013 US\$ | 2013 KHR'000 (Note 2.1) | 2012 US\$ | 2012 KHR'000 (Note 2.1) |
|---------------------|--------------|-------------------------------|--------------|-------------------------------|
| Residence status | | | | |
| Residents | 83,000,266 | 331,586,062 | 62,932,915 | 251,416,995 |
| Non-residents | - | - | - | - |
| | 83,000,266 | 331,586,062 | 62,932,915 | 251,416,995 |
| Relationship | | | | |
| Related parties | 137,334 | 548,649 | - | - |
| Non-related parties | 82,862,932 | 331,037,413 | 62,932,915 | 251,416,995 |
| | 83,000,266 | 331,586,062 | 62,932,915 | 251,416,995 |
| Exposure | | | | |
| Large | 26,997,120 | 107,853,494 | 17,725,600 | 70,813,772 |
| Non-large | 56,003,146 | 223,732,568 | 45,207,315 | 180,603,223 |
| | 83,000,266 | 331,586,062 | 62,932,915 | 251,416,995 |

The annual interest rates of loans and advances to customers were as follows:

| | 2013 | 2012 |
|----------------------------|----------------|----------------|
| Short-term loans | 5.00% - 19.20% | 5.50% - 19.20% |
| Medium and long-term loans | 3.00% - 16.80% | 4.50% - 16.80% |

7. INVESTMENTS IN SECURITIES

| | 2013 US\$ | 2013 KHR'000 (Note 2.1) | 2012 US\$ | 2012 KHR'000 (Note 2.1) |
|---------------------------------|--------------|-------------------------------|--------------|-------------------------------|
| Investment in bonds (Note 7.1) | - | - | 3,042,885 | 12,156,326 |
| Investment in stocks (Note 7.2) | 25,000 | 99,875 | 25,000 | 99,875 |
| | 25,000 | 99,875 | 3,067,885 | 12,256,201 |
as at and for the year ended 31 December 2013

7. INVESTMENTS IN SECURITIES (continued)

7.1 Investments in bonds

| | 2013 US\$ | 2013 KHR'000 (Note 2.1) | 2012 US\$ | 2012 KHR'000 (Note 2.1) |
|----------------------------|--------------|-------------------------------|--------------|-------------------------------|
| Bonds issued by Vietinbank | - | - | 3,042,885 | 12,156,326 |

It represents the international bonds issued by Vietinbank and quoted at Singapore Stock Exchange. During 2013, these bonds were sold out.

7.2 Investments in stocks

| | 2013 | | | 2012 | | |
|-----------------------------------|--------|-----------------------|---------------------------|--------|-----------------------|---------------------------|
| | US\$ | KHR'000 (Note 2.1) | % owned by the Bank | US\$ | KHR'000 (Note 2.1) | % owned by the Bank |
| Credit Bureau of Cambodia Company | 25,000 | 99,875 | 1 | 25,000 | 99,875 | 1 |

8. PROPERTY AND EQUIPMENT

| | Leasehold building US\$ | Computer equipment US\$ | Furniture and equipment US\$ | Motor vehicles US\$ | Total US\$ |
|---|-------------------------------|-------------------------------|------------------------------------|---------------------------|---------------|
| Cost | | | | | |
| As at 1 January 2013 | 362,027 | 716,032 | 307,223 | 366,545 | 1,751,827 |
| Additions | 291,731 | 80,613 | 59,868 | 2,360 | 434,572 |
| At as 31 December 2013 | 653,758 | 796,645 | 367,091 | 368,905 | 2,186,399 |
| Accumulated depreciation | | | | | |
| As at 1 January 2013 | 28,919 | 484,332 | 51,476 | 87,517 | 652,244 |
| Charges | 91,960 | 147,332 | 55,466 | 76,271 | 371,029 |
| At as 31 December 2013 | 120,879 | 631,664 | 106,942 | 163,788 | 1,023,273 |
| Net book value | | | | | |
| As at 1 January 2013 | 333,108 | 231,700 | 255,747 | 279,028 | 1,099,583 |
| As at 31 December 2013 | 532,879 | 164,981 | 260,149 | 205,117 | 1,163,126 |
| KHR'000 equivalent (Note 2.1) | | | | | |
| As at 1 January 2013 | 1,330,766 | 925,642 | 1,021,709 | 1,114,717 | 4,392,834 |
| As at 31 December 2013 | 2,128,852 | 659,099 | 1,039,295 | 819,442 | 4,646,688 |
| As at 31 December 2013 KHR'000 equivalent (Note 2.1) As at 1 January 2013 | 532,879 | 164,981 925,642 | 260,149 1,021,709 | 205,117 1,114,717 | 4,392,8 |

as at and for the year ended 31 December 2013

9. INTANGIBLE ASSET

| | Computer software US\$ |
|-------------------------------|---------------------------|
| Cost | |
| As at 1 January 2013 | 361,512 |
| Additions | 68,400 |
| As at 31 December 2013 | 429,912 |
| Accumulated amortisation | |
| As at 1 January 2013 | 211,779 |
| Charges | 87,736 |
| As at 31 December 2013 | 299,515 |
| Net book value | |
| As at 1 January 2013 | 149,733 |
| As at 31 December 2013 | 130,397 |
| KHR'000 equivalent (Note 2.1) | |
| As at 1 January 2013 | 598,183 |
| As at 31 December 2013 | 520,936 |

10. OTHER ASSETS

| | 2013 US\$ | 2013 KHR'000 (Note 2.1) | 2012 US\$ | 2012 KHR'000 (Note 2.1) |
|--|--------------|-------------------------------|--------------|-------------------------------|
| Interest receivable | 553,095 | 2,209,615 | 1,245,238 | 4,974,726 |
| Rental deposit | 223,050 | 891,085 | 204,650 | 817,577 |
| Advance for T24 and IBM system maintenance | 86,939 | 347,321 | 86,651 | 346,171 |
| Advance for remittance activities | 67,817 | 270,929 | 90,122 | 360,037 |
| Prepaid rental expense | 27,000 | 107,865 | - | - |
| Prepaid insurance | 20,844 | 83,272 | 26,076 | 104,174 |
| Advance for road construction (*) | - | - | 145,000 | 579,275 |
| Advance for Hengly Branch opening ceremony | - | - | 95,816 | 382,784 |
| Other receivables | 8,790 | 35,117 | 79,321 | 316,888 |
| | 987,535 | 3,945,204 | 1,972,874 | 7,881,632 |
| Interest in suspense | (33,852) | (135,239) | (99,073) | (395,797) |
| | 953,683 | 3,809,965 | 1,873,801 | 7,485,835 |

(*) This represents advance to sponsor for upgrading the road named Sacombank in Kandal Province, Cambodia.

as at and for the year ended 31 December 2013

11. DUE TO OTHER FINANCIAL INSTITUTIONS

| | 2013 US\$ | 2013 KHR'000 (Note 2.1) | 2012 US\$ | 2012 KHR'000 (Note 2.1) |
|-------------------------|--------------|-------------------------------|--------------|-------------------------------|
| Demand deposits | 9,464,037 | 37,808,828 | 5,298,823 | 21,168,798 |
| Term deposits and loans | 32,000,000 | 127,840,000 | 16,621,929 | 66,404,606 |
| Total | 41,464,037 | 165,648,828 | 21,920,752 | 87,573,404 |

The annual interest rates of deposits from credit institutions were as follows:

| | 2013 US\$ | 2012 US\$ |
|-----------------|---------------|---------------|
| Demand deposits | 0.00% - 0.50% | 0.00% - 0.50% |
| Term deposits | 2.50% - 6.00% | 2.25% - 6.00% |

12. DUE TO CUSTOMERS

| | 2013 US\$ | 2013 KHR'000 (Note 2.1) | 2012 US\$ | 2012 KHR'000 (Note 2.1) |
|------------------|--------------|-------------------------------|--------------|-------------------------------|
| Current accounts | 3,462,389 | 13,832,245 | 2,255,885 | 9,012,261 |
| Fixed deposits | 16,765,811 | 66,979,415 | 13,626,028 | 54,435,982 |
| Savings deposits | 8,719,501 | 34,834,406 | 6,977,175 | 27,873,814 |
| Margin deposits | 151,398 | 604,835 | 229,796 | 918,035 |
| Total | 29,099,099 | 116,250,901 | 23,088,884 | 92,240,092 |

Further analyses of deposits from customers are as follows:

(a) Types of customers

| | 2013 US\$ | 2013 KHR'000 (Note 2.1) | 2012 US\$ | 2012 KHR'000 (Note 2.1) |
|---------------------------|--------------|-------------------------------|--------------|-------------------------------|
| Domestic corporations | 5,670,727 | 22,654,554 | 3,393,881 | 13,558,555 |
| Foreign corporations | 603,063 | 2,409,237 | 51,843 | 207,113 |
| Resident individuals | 21,641,225 | 86,456,694 | 18,668,005 | 74,578,680 |
| Non-residents individuals | 1,184,084 | 4,730,416 | 975,155 | 3,895,744 |
| Total | 29,099,099 | 116,250,901 | 23,088,884 | 92,240,092 |

(b) For maturity analysis, refer to Note 26.2 on Financial risk management.

(c) For deposits from related parties, refer to Note 25 on Related party transactions and balances.

as at and for the year ended 31 December 2013

12. DUE TO CUSTOMERS (continued)

(d) The annual interest rates of deposits from customers were as follows:

| | 2013 | 2012 |
|------------------|---------------|---------------|
| Fixed deposits | 0.50% - 7.00% | 2.00% - 7.00% |
| Saving deposits | 0.50% - 1.00% | 0.50% - 2.00% |
| Current accounts | 0.50% | 0.50% - 2.00% |
| Margin deposits | 0.50% | 0.50% |

13. TAXATION

Major components of tax expense for the year were as follows:

| | 2013 US\$ | 2013 KHR'000 (Note 2.1) | 2012 US\$ | 2012 KHR'000 (Note 2.1) |
|---------------------------------|--------------|-------------------------------|--------------|-------------------------------|
| Corporate income tax | | | | |
| Current | 231,315 | 924,103 | 314,104 | 1,254,845 |
| Deferred | (17,534) | (70,048) | (10,302) | (41,156) |
| Income tax expense for the year | 213,781 | 854,055 | 303,802 | 1,213,689 |

Current corporate income tax ("CIT")

The Bank's tax returns are subject to examination by the tax authorities. Because the application of tax laws and regulations to many types of transactions is susceptible to varying interpretations, amounts reported in the financial statements could be changed at a later date upon final determination by the tax authorities.

In accordance with Cambodian tax regulations, current CIT is calculated at the higher of the taxable income for the year multiplied by the tax rate of 20% at the reporting date and 1% of turnover.

as at and for the year ended 31 December 2013

13. TAXATION (continued)

A reconciliation between the tax expense and the accounting profit multiplied by 20% tax rate is as follows:

| | 2013 US\$ | 2013 KHR'000 (Note 2.1) | 2012 US\$ | 2013 KHR'000 (Note 2.1) |
|---|--------------|-------------------------------|--------------|-------------------------------|
| Accounting profit before tax | 688,495 | 2,750,538 | 1,507,674 | 6,023,157 |
| Statutory income tax rate of 20% | 137,699 | 550,108 | 301,535 | 1,204,631 |
| Adjustment in respect of current income tax of current year | | | | |
| Non-deductible expenses | 85,309 | 340,809 | 159,489 | 637,159 |
| Current income tax expense | 223,008 | 890,917 | 461,024 | 1,841,790 |
| Additional tax payments for prior year | 8,307 | 33,186 | (146,920) | (586,945) |
| Income tax expense in the income statement | 231,315 | 924,103 | 314,104 | 1,254,845 |
| Balance at the beginning of the year | 401,036 | 1,602,139 | 468,432 | 1,891,998 |
| Payment of tax during the year | (409,343) | (1,635,325) | (362,548) | (1,448,378) |
| Tax prepaid | (69,776) | (278,755) | (18,952) | (75,713) |
| Foreign exchange difference | - | - | - | (20,613) |
| Balance at the end of the year | 153,232 | 612,162 | 401,036 | 1,602,139 |

14. DEFERRED INCOME TAX LIABILITY

| | Balance sheet | | Charge (credit) to the income statement | |
|----------------------------------|---------------|--------------|--|--------------|
| | 2013 US\$ | 2012 US\$ | 2013 US\$ | 2012 US\$ |
| Deferred tax asset | | | | |
| Unrealised exchange loss | 163,458 | 19,250 | (144,208) | 151,685 |
| Deferred tax liability | | | | |
| Unrealised exchange gain | (165,151) | (13,845) | 151,306 | (129,869) |
| Accelerated tax depreciation | (39,171) | (63,803) | (24,632) | (32,118) |
| _ | (40,864) | (58,398) | | |
| KHR'000 equivalent (Note 2.1) | (163,252) | (233,300) | | |
| Net deferred income tax benefit | | | (17,534) | (10,302) |
| KHR'000 equivalent (Note 2.1) | | | (70,048) | (41,156) |

as at and for the year ended 31 December 2013

15. OTHER LIABILITIES

| | 2013 US\$ | 2013 KHR'000 (Note 2.1) | 2012 US\$ | 2012 KHR'000 (Note 2.1) |
|----------------------------|--------------|-------------------------------|--------------|-------------------------------|
| Interest payable | 514,074 | 2,053,726 | 301,091 | 1,202,859 |
| Payable on remittance | 152,644 | 609,813 | 17,358 | 69,345 |
| Wages and salaries payable | 53,142 | 212,302 | 15,578 | 62,234 |
| Others | 45,016 | 179,839 | 59,462 | 237,551 |
| Total | 764,876 | 3,055,680 | 393,489 | 1,571,989 |

16. PAID-UP CAPITAL

The paid-up capital amounting to US\$ 38,000,000 or KHR'000 151,810,000 was fully contributed by Saigon Thuong Tin Commercial Joint Stock Bank, incorporated in Vietnam.

17. INTEREST AND SIMILAR INCOME

| | 2013 US\$ | 2013 KHR'000 (Note 2.1) | 2012 US\$ | 2012 KHR'000 (Note 2.1) |
|---------------------------------------|--------------|-------------------------------|--------------|-------------------------------|
| Interest income from lending | 5,902,132 | 23,579,017 | 5,047,036 | 20,162,909 |
| Interest income from deposits: | 19,603 | 78,314 | 426,846 | 1,705,250 |
| NBC | 5,387 | 21,521 | 9,080 | 36,275 |
| Overseas credit institutions | 14,216 | 56,793 | 417,766 | 1,668,975 |
| Interest income from bond investments | 667 | 2,665 | 78,556 | 313,831 |
| Total | 5,922,402 | 23,659,996 | 5,552,438 | 22,181,990 |

18. INTEREST AND SIMILAR EXPENSE

| | 2013 US\$ | 2013 KHR'000 (Note 2.1) | 2012 US\$ | 2012 KHR'000 (Note 2.1) |
|---|--------------|-------------------------------|--------------|-------------------------------|
| Interest expense on due to other financial institutions | 597,987 | 2,388,958 | 883,761 | 3,530,626 |
| Interest expense on due to customers | 864,229 | 3,452,595 | 403,521 | 1,612,066 |
| Total | 1,462,216 | 5,841,553 | 1,287,282 | 5,142,692 |

as at and for the year ended 31 December 2013

19. FEES AND COMMISSION INCOME

| | 2013 US\$ | 2013 KHR'000 (Note 2.1) | 2012 US\$ | 2012 KHR'000 (Note 2.1) |
|------------------------------------|--------------|-------------------------------|--------------|-------------------------------|
| Commission received on remittances | 552,085 | 2,205,580 | 492,189 | 1,966,296 |
| Loan processing fees | 176,221 | 704,003 | 202,570 | 809,267 |
| Other commissions and fees | 50,100 | 200,149 | 20,426 | 81,601 |
| Total | 778,406 | 3,109,732 | 715,185 | 2,857,164 |

20. FEES AND COMMISSION EXPENSE

| | 2013 US\$ | 2013 KHR'000 (Note 2.1) | 2012 US\$ | 2012 KHR'000 (Note 2.1) |
|---|--------------|-------------------------------|--------------|-------------------------------|
| Fees and commission paid to banks and other financial organisations | 164,823 | 658,468 | 171,407 | 684,771 |

21. OTHER OPERATING INCOME

| | 2013 US\$ | 2013 KHR'000 (Note 2.1) | 2012 US\$ | 2012 KHR'000 (Note 2.1) |
|------------------------|--------------|-------------------------------|--------------|-------------------------------|
| Foreign exchange gain | 21,266 | 84,958 | 45,613 | 182,224 |
| Loss on asset disposal | - | - | (17,206) | (68,738) |
| Total | 21,266 | 84,958 | 28,407 | 113,486 |

22. GENERAL AND ADMINISTRATIVE EXPENSES

| | 2013 US\$ | 2013 KHR'000 (Note 2.1) | 2012 US\$ | 2012 KHR'000 (Note 2.1) |
|---------------------------------|--------------|-------------------------------|--------------|-------------------------------|
| Salaries and wages | 1,713,311 | 6,844,677 | 1,527,427 | 6,102,071 |
| Rental, repairs and maintenance | 558,884 | 2,232,742 | 482,882 | 1,929,114 |
| Depreciation and amortisation | 458,765 | 1,832,766 | 326,351 | 1,303,772 |
| Other taxes | 137,448 | 549,105 | 181,493 | 725,065 |
| Tele-communication | 122,295 | 488,569 | 124,800 | 498,576 |
| Licence fee | 111,458 | 445,275 | 81,983 | 327,522 |
| Electricity and utilities | 89,641 | 358,116 | 93,315 | 372,793 |
| Marketing | 82,315 | 328,848 | 53,879 | 215,247 |
| Office supplies | 56,780 | 226,836 | 76,566 | 305,881 |
| BOD's remuneration | 52,000 | 207,740 | 96,020 | 383,600 |
| Travelling and communication | 49,192 | 196,522 | 37,995 | 151,790 |
| Staff benefit | 47,180 | 188,484 | 50,397 | 201,336 |
| Business meal and entertainment | 9,381 | 37,477 | 24,610 | 98,317 |
| Other expenses | 316,064 | 1,262,675 | 112,077 | 447,747 |
| Total | 3,804,714 | 15,199,832 | 3,269,795 | 13,062,831 |

as at and for the year ended 31 December 2013

23. NET CASH PROVIDED BY OPERATING ACTIVITIES

| | 2013 US\$ | 2013 KHR'000 (Note 2.1) | 2012 US\$ | 2012 KHR'000 (Note 2.1) |
|---|--------------|-------------------------------|--------------|-------------------------------|
| Cash flows from operating activities | | | | |
| Profit before income tax | 688,495 | 2,750,538 | 1,507,674 | 6,023,157 |
| Adjustments for: | | | | |
| Depreciation and amortisation expense | 458,765 | 1,832,766 | 326,351 | 1,303,771 |
| Allowance for losses on loans and advances | 663,866 | 2,652,145 | 135,691 | 542,086 |
| Income tax paid during the year | (479,119) | (1,914,080) | (381,500) | (1,524,091) |
| Loss from disposal of property and equipment | - | - | 17,206 | 68,738 |
| Accrued interest receivable | 626,922 | 2,504,553 | (303,396) | (1,212,065) |
| Accrued interest payable | 212,983 | 850,867 | 163,163 | 651,836 |
| Operating profit before changes in working capital | 2,171,912 | 8,676,789 | 1,465,189 | 5,853,432 |
| (Increase) decrease in operating assets: | | | | |
| Capital guarantee and reserve deposits with NBC | (1,400,000) | (5,593,000) | 499,968 | 1,997,372 |
| Placements with and loans other credit institutions | - | - | 6,000,000 | 23,970,000 |
| Loans and advances to customers | (20,067,351) | (80,169,067) | (2,921,486) | (11,671,337) |
| Investments in securities | 2,958,296 | 11,818,393 | (2,983,296) | (11,918,268) |
| Other assets | 293,196 | 1,171,317 | (336,689) | (1,345,073) |
| Increase (decrease) in operating liabilities: | | | | |
| Due to other financial institutions | 19,543,285 | 78,075,424 | (8,394,025) | (33,534,130) |
| Due to customers | 6,010,215 | 24,010,809 | 8,941,356 | 35,720,717 |
| Other liabilities | 158,404 | 632,824 | (247,121) | (987,248) |
| Net cash provided by operating activities | 9,667,957 | 38,623,489 | 2,023,896 | 8,085,465 |

as at and for the year ended 31 December 2013

24. COMMITMENTS AND CONTINGENCIES

| | 2013 US\$ | 2013 KHR'000 (Note 2.1) | 2012 US\$ | 2012 KHR'000 (Note 2.1) |
|--|--------------|-------------------------------|--------------|-------------------------------|
| (i) Credit-related commitments | | | | |
| Undrawn credit facilities | 10,381,272 | 41,473,182 | 8,323,303 | 33,251,595 |
| Letters of credit | - | - | 220,000 | 878,900 |
| Bank guarantees | 29,580 | 118,172 | - | - |
| | 10,410,852 | 41,591,354 | 8,543,303 | 34,130,495 |
| (ii) Lease commitments | | | | |
| Not later than 1 year | 283,367 | 1,132,051 | 255,144 | 1,019,300 |
| Later than 1 year and not later than 5 years | 968,781 | 3,870,280 | 975,367 | 3,896,591 |
| Over 5 years | 1,161,450 | 4,639,993 | 1,339,230 | 5,350,224 |
| | 2,413,598 | 9,642,324 | 2,569,741 | 10,266,115 |

25. RELATED PARTY TRANSACTIONS AND BALANCES

(a) Significant transactions with related parties during the year included:

| | 2013 US\$ | 2013 KHR'000 (Note 2.1) | 2012 US\$ | 2012 KHR'000 (Note 2.1) |
|------------------------|--------------|-------------------------------|--------------|-------------------------------|
| Interest income | | | | |
| Ultimate parent bank | 16,010 | 63,960 | 226,942 | 906,633 |
| Loan to employees | 2,636 | 10,531 | - | - |
| | 18,646 | 74,491 | 226,942 | 906,633 |
| Interest expense | | | | |
| Ultimate parent bank | 2,333 | 9,320 | 11,194 | 44,722 |
| Deposit from employees | 41 | 164 | - | - |
| | 2,374 | 9,484 | 11,194 | 44,722 |

(b) Outstanding amounts due from/to related parties included the following:

| | 2013 US\$ | 2013 KHR'000 (Note 2.1) | 2012 US\$ | 2012 KHR'000 (Note 2.1) |
|--------------------------|--------------|-------------------------------|--------------|-------------------------------|
| Due from related parties | | | | |
| Ultimate parent bank | 7,252,821 | 28,975,020 | 4,231,192 | 16,903,612 |
| Fellow subsidiaries | 137,334 | 548,649 | - | - |
| | 7,390,155 | 29,523,669 | 4,231,192 | 16,903,612 |
| Due to related parties | | | | |
| Ultimate parent bank | 7,352,415 | 29,372,898 | 8,370,162 | 33,438,797 |
| Fellow subsidiaries | 9,982 | 39,878 | - | - |
| | 7,362,397 | 29,412,776 | 8,370,162 | 33,438,797 |

as at and for the year ended 31 December 2013

25. RELATED PARTY TRANSACTIONS AND BALANCES (continued)

(c) Key management personnel compensation

The details of remuneration of directors and other members of key management of the Bank are as follows:

| | 2013 US\$ | 2013 KHR'000 (Note 2.1) | 2012 US\$ | 2012 KHR'000 (Note 2.1) |
|---|--------------|-------------------------------|--------------|-------------------------------|
| Salaries and other short-term benefits of key management | 383,223 | 1,530,976 | 357,537 | 1,428,358 |

Related party transactions include all transactions undertaken with other parties to which the Bank are related as defined in Note 2.3.19.

26. FINANCIAL RISK MANAGEMENT

The Bank's activities are exposed to a variety of financial risks: credit risk, market risk (including currency risk and interest rate risk) and liquidity risk. Taking risk is core to the financial business, and operational risks are an inevitable consequence of being in business.

The Bank does not use derivative financial instruments such as foreign exchange contract and interest rate swaps to manage its risk exposure.

A primary objective of the Bank in risk management is to comply with the NBC's regulations. On the other hand, the Bank has recognized the importance of achieving international best practices on risk management. The Bank has established a Risk Management Department to formulate broad parameters of acceptable risk for the Bank and monitor the activities against these parameters.

The Bank holds the following financial assets and liabilities:

| | 2013 US\$ | 2013 KHR'000 (Note 2.1) | 2012 US\$ | 2012 KHR'000 (Note 2.1) |
|---------------------------------------|--------------|-------------------------------|--------------|-------------------------------|
| Financial assets | | | | |
| Cash and gold | 4,541,043 | 18,141,467 | 4,580,476 | 18,299,002 |
| Balances with the NBC | 14,874,294 | 59,422,805 | 8,306,064 | 33,182,726 |
| Due from other financial institutions | 10,552,899 | 42,158,832 | 6,516,711 | 26,034,260 |
| Loans and advances to customers | 83,000,266 | 331,586,062 | 62,932,915 | 251,416,995 |
| Investments in securities | 25,000 | 99,875 | 3,067,885 | 12,256,201 |
| Other assets | 811,060 | 3,240,185 | 1,471,680 | 5,879,362 |
| Total financial assets | 113,804,562 | 454,649,226 | 86,875,731 | 347,068,546 |
| Financial liabilities | | | | |
| Due to other financial institutions | 41,464,037 | 165,648,828 | 21,920,752 | 87,573,404 |
| Due to customers | 29,099,099 | 116,250,901 | 23,088,884 | 92,240,092 |
| Other liabilities | 711,734 | 2,843,377 | 377,383 | 1,507,645 |
| Total financial liabilities | 71,274,870 | 284,743,106 | 45,387,019 | 181,321,141 |
| Net financial assets | 42,529,692 | 169,906,120 | 41,488,712 | 165,747,405 |

as at and for the year ended 31 December 2013

26. FINANCIAL RISK MANAGEMENT (continued)

26.1 Credit risk

- The Bank takes on exposure to credit risk, which is the risk that a counterparty will cause a financial loss to the Bank by failing to discharge an obligation. Credit risk is the most important risk for the Bank's business. Credit exposure arises principally in lending activities that lead to loans and advances. There is also credit risk in off-balance-sheet financial instruments, such as loan commitments. The credit risk management is carried out by the Credit Risk Department.
 - (a) Credit risk measurement

The Bank assesses the probability of default of individual counterparties in accordance with its credit policy, procedures and practices. Credit Risk Department is responsible for determining the risk rating policies.

(b) Risk limit control and mitigation policies

The Bank operates and provides loans and advances to individuals or enterprises within the Kingdom of Cambodia. The Bank manages, limits and controls the concentration of credit risk whenever it is identified. Large exposure is defined by the NBC as overall credit exposure to any single beneficiary which exceeds 10% of the Bank's net worth.

The Bank is required, under the conditions of NBC Prakas No. B7-06-226 of the NBC, to maintain at all times a maximum ratio of 20% between the Bank's overall credit exposure to any single beneficiary and the Bank's net worth. The aggregation of large credit exposure must not exceed 300% of the Bank's net worth. As at 31 December 2013, the Bank has five large exposures exceeding 10% of its net worth and has no large exposure exceeding the maximum ceiling limit of 20% for individual large exposure.

The Bank employs a range of policies and practices to mitigate credit risk. The most traditional of these is the taking of security in the form of collateral for loans and advances to customers, which is a common practice. The Bank implements guidelines on the acceptability of specific classes of collateral or credit risk mitigation. The principal collateral types to secure for loans and advances to customers are:

- Mortgages over residential properties (land, building and other properties);
- Charges over business assets such as land and buildings;
- Customers' fixed deposits placed with the Bank ;
- Cash in the form of margin deposits; and
- Debenture over fixed and floating assets of borrowers.
- (c) Impairment and provisioning policies

The Bank is required to follow the mandatory credit classification and provisioning in accordance with the relevant Prakas, as disclosed in Note 2.3.6.

as at and for the year ended 31 December 2013

26. FINANCIAL RISK MANAGEMENT (continued)

- 26.1 Credit risk (continued)
- (d) Maximum exposure to credit risk before collateral held or other credit enhancements

| | 2013 US\$ | 2013 KHR'000 (Note 2.1) | 2012 US\$ | 2012 KHR'000 (Note 2.1) |
|---------------------------------------|--------------|-------------------------------|--------------|-------------------------------|
| Due from other financial institutions | 10,552,899 | 42,158,832 | 6,516,711 | 26,034,260 |
| Loans and advances to customers | 83,000,266 | 331,586,062 | 62,932,915 | 251,416,995 |
| Investments in securities | - | - | 3,042,885 | 12,156,326 |
| Other assets | 811,060 | 3,240,185 | 1,471,680 | 5,879,362 |
| _ | 94,364,225 | 376,985,079 | 73,964,191 | 295,486,943 |

The details of credit risk exposure relating to off-balance-sheet items are disclosed in Note 24 on Credit-related commitments.

(e) Credit quality by class of financial assets

The Bank manages the credit quality of financial assets using internal credit ratings. The table below shows the credit quality by class of asset for all financial assets exposed to credit risk, based on the Bank's internal credit rating system. The amounts presented are gross of impairment allowance.

| | Neither past due nor impaired (i) US\$ | Past due but not impaired (ii) | Individually impaired (iii) US\$ | Total US\$ |
|---------------------------------------|---|-----------------------------------|--|---------------|
| 2013 | | | | |
| Due from other financial institutions | 10,552,899 | - | - | 10,552,899 |
| Loans and advances to customers | 79,130,978 | 2,053,285 | 1,816,003 | 83,000,266 |
| - | 89,683,877 | 2,053,285 | 1,816,003 | 93,553,165 |
| KHR'000 equivalent (Note 2.1) | 358,287,089 | 8,202,874 | 7,254,932 | 373,744,895 |
| 2012 | | | | |
| Due from other financial institutions | 6,516,711 | - | - | 6,516,711 |
| Loans and advances to customers | 61,391,996 | 867,177 | 673,742 | 62,932,915 |
| Investments in securities | 3,042,885 | | - | 3,042,885 |
| | 70,951,592 | 867,177 | 673,742 | 72,492,511 |
| KHR'000 equivalent (Note 2.1) | 283,451,610 | 3,464,372 | 2,691,599 | 289,607,581 |

as at and for the year ended 31 December 2013

26. FINANCIAL RISK MANAGEMENT (continued)

26.1 Credit risk (continued)

- (e) Credit quality by class of financial assets (continued)
 - (i) Loans and advances neither past due nor impaired

Loans and advances that are not past due are not considered impaired, unless other information is available to indicate the contrary.

(ii) Loans and advances past due but not impaired

Past due but not impaired loans and advances are those for which contractual interest or principal payments are past due more than 30 days but less than 90 days, unless other information is available to indicate otherwise. In compliance with NBC guidelines such loan are classified as special mention with a provision of 3%.

(iii) Loans and advances individually impaired

Individually impaired loans and advances are loans and advances for which the Bank determines that there is an objective evidence of impairment and it does not expect to collect all principal and interest due according to the contractual terms of the loans and advances. In accordance with NBC Prakas No. B7-00-51 dated 17 February 2000 on the classification and provisioning for bad and doubtful debts, loans and advances more than 90 days past due are considered impaired and a minimum level of specific provision for impairment is made depending on the classification concerned, unless other information is available to indicate the contrary.

| (continued) | |
|---------------------|-----------------|
| ATEMENTS | 13 |
| IANCIAL ST | 31 December 201 |
| S TO THE FIN | the year ended |
| NOTES | as at and for |

26. FINANCIAL RISK MANAGEMENT (continued)

26.1 Credit risk (continued)

f) Concentration of risks of financial assets with credit risk exposure

would cause their ability to meet contractual obligations to be similarly affected by changes in economic, political or other conditions. Concentrations indicate the relative sensitivity Concentrations arise when a number of counterparties are engaged in similar business activities, or activities in the same geographic region, or have similar economic features that of the Bank's performance to developments affecting a particular industry or geographic location.

The Bank monitors concentration of credit risk of counterparty by industry. An analysis of concentrations of the Bank's credit risk as at 31 December is shown below:

| | | | к к | | | | | | | |
|---|-------------------------------------|---------------------------------|-------------------------|----------------|---------------------|------------------|-------------------------------|----------------|---------------------|---------------|
| | Financial intermediaries US\$ | Wholesale and retail US\$ | Personal use US\$ | Import US\$ | Real estate US\$ | Services US\$ | Textile industries US\$ | Export US\$ | Other industries | Total US\$ |
| 2013 | | | | | | | | | | |
| Due from other financial institutions | 10,552,899 | T | · | I | ı | T | I | ı | T | 10,552,899 |
| Loans and advances to customers | · | 32,653,472 | 10,035,811 | 3,991,209 | 2,224,907 | 1,827,068 | 1,197,416 | 1 | 31,070,383 | 83,000,266 |
| | 10,552,899 | 32,653,472 | 10,035,811 | 3,991,209 | 2,224,907 | 1,827,068 | 1,197,416 | I | 31,070,383 | 93,553,165 |
| KHR'000 equivalent (Note 2.1) | 42,158,832 | 130,450,621 | 40,093,065 | 15,944,880 | 8,888,503 | 7,299,137 | 4,783,677 | | 124,126,180 | 373,744,895 |
| 2012 | | | | | | | | | | |
| Due from other financial institutions | 6,516,711 | ı | | ı | ı | I | ı | 1 | I | 6,516,711 |
| Loans and advances to customers | | 19,851,152 | 1,311,419 | 6,214,673 | 9,207,978 | 9,704,914 | 743,731 | 109,997 | 15,789,051 | 62,932,915 |
| Investments in securities | 3,042,885 | | | | 1 | I | | 1 | ı | 3,042,885 |
| | 9,559,596 | 19,851,152 | 1,311,419 | 6,214,673 | 9,207,978 | 9,704,914 | 743,731 | 109,997 | 15,789,051 | 72,492,511 |
| KHR'000 equivalent (Note 2.1) | 38,190,586 | 79,305,352 | 5,239,119 | 24,827,619 | 36,785,872 | 38,771,131 | 2,971,205 | 439,438 | 63,077,259 | 289,607,581 |

S<u>acombank</u>

as at and for the year ended 31 December 2013

26. FINANCIAL RISK MANAGEMENT (continued)

26.2 Liquidity risk

Liquidity risk is the risk that the Bank is unable to meet its payment obligations associated with its financial liabilities when they fall due and to replace funds when they are withdrawn. The consequence of this may be the failure to meet obligations to repay depositors and fulfill commitments to lend.

The Bank's management monitors balance sheet liquidity and manages the concentration and profile of debt maturities. Monitoring and reporting take the form of the daily cash position and projection for the next day, week and month respectively, as these are key periods for liquidity management. Management monitors the movements of the main depositors and projection of their withdrawals.

Analysis of financial assets and liabilities by remaining contractual maturities

An analysis of the assets and liabilities of the Bank by relevant maturity based on the remaining period as at 31 December to the contractual or estimated maturity dates is set out on the next page.

as at and for the year ended 31 December 2013

26. FINANCIAL RISK MANAGEMENT (continued)

26.2 Liquidity risk (continued)

| I | Overdue | е | | | Current | | | |
|--|---------------------------|---------------------------|--------------------------|-------------------------------|--------------------------------|------------------------------|----------------------|---------------|
| 2013 | Above 3 months US\$ | Up to 3 months US\$ | Up to 1 month US\$ | From 1 to 3 months US\$ | From 3 to 12 months US\$ | From 1 to 5 years US\$ | Over 5 years US\$ | Total US\$ |
| Financial assets | | | | | | | | |
| Cash and gold | I | ı | 4,541,043 | | | ı | | 4,541,043 |
| Balances with the NBC | I | I | 6,971,791 | ı | ı | ı | 7,902,503 | 14,874,294 |
| Due from other financial institutions | I | I | 10,552,899 | ı | ı | ı | | 10,552,899 |
| Loans and advances to customers | 1,816,004 | I | 4,898,460 | 3,788,227 | 40,474,773 | 14,563,175 | 17,459,627 | 83,000,266 |
| Investments in securities | I | ı | ı | | | ı | 25,000 | 25,000 |
| Other assets | 12,900 | I | 432,737 | I | 4,950 | 218,523 | 141,950 | 811,060 |
| Total discounted financial assets | 1,828,904 | I | 27,396,930 | 3,788,227 | 40,479,723 | 14,781,698 | 25,529,080 | 113,804,562 |
| Financial liabilities | | | | - | | | | |
| Due to other financial institutions | I | I | 15,463,417 | 13,000,000 | 13,000,620 | ı | | 41,464,037 |
| Due to customers | | | 16,913,814 | 1,574,700 | 10,369,406 | 241,179 | ı | 29,099,099 |
| Other liabilities | I | I | 331,477 | 110,132 | 268,275 | 1,850 | I | 711,734 |
| Total discounted financial liabilities | | | 32,708,708 | 14,684,832 | 23,638,301 | 243,029 | | 71,274,870 |
| Net discounted financial assets (liabilities) | 1,828,904 | I | (5,311,778) | (10,896,605) | 16,841,422 | 14,538,669 | 25,529,080 | 42,529,692 |
| KHR'000 equivalent (Note 2.1) | 7,306,471 | | (21,220,553) | (43,531,937) | 67,281,481 | 58,081,983 | 101,988,675 | 169,906,120 |

Sacombank

50

as at and for the year ended 31 December 2013

FINANCIAL RISK MANAGEMENT (continued) 26.

Liquidity risk (continued) 26.2

| | Overdue | Je | | | Current | | | |
|--|---------------------------|---------------------------|--------------------------|-------------------------------|--------------------------------|------------------------------|----------------------|---------------|
| 2012 | Above 3 months US\$ | Up to 3 months US\$ | Up to 1 month US\$ | From 1 to 3 months US\$ | From 3 to 12 months US\$ | From 1 to 5 years US\$ | Over 5 years US\$ | Total US\$ |
| Financial assets | | | | | | | | |
| Cash and gold | I | ı | 4,580,476 | ı | | | ı | 4,580,476 |
| Balances with the NBC | I | ı | 1,803,561 | ı | | | 6,502,503 | 8,306,064 |
| Due from other financial institutions | I | ı | 4,516,711 | 2,000,000 | | · | I | 6,516,711 |
| Loans and advances to customers | 1,540,919 | ı | 3,351,559 | 6,749,865 | 24,634,146 | 13,435,864 | 13,220,562 | 62,932,915 |
| Investments in securities | I | ı | 3,042,885 | ı | | | 25,000 | 3,067,885 |
| Other assets | I | ı | 456,867 | I | 827,403 | 45,000 | 142,410 | 1,471,680 |
| Total discounted financial assets | 1,540,919 | I | 17,752,059 | 8,749,865 | 25,461,549 | 13,480,864 | 19,890,475 | 86,875,731 |
| Financial liabilities | | | | | | | | |
| Due to other financial institutions | I | ı | 5,298,823 | 12,104,137 | 4,517,792 | | , | 21,920,752 |
| Due to customers | I | I | 11,978,900 | 1,891,615 | 8,897,575 | 320,794 | ı | 23,088,884 |
| Other liabilities | I | ı | 62,834 | 71,412 | 234,003 | 9,134 | ı | 377,383 |
| Total discounted financial liabilities | | ı | 17,340,557 | 14,067,164 | 13,649,370 | 329,928 | | 45,387,019 |
| Net discounted financial assets (liabilities) | 1,540,919 | | 411,502 | (5,317,299) | 11,812,179 | 13,150,936 | 19,890,475 | 41,488,712 |
| KHR'000 equivalent (Note 2.1) | 6,155,971 | | 1,643,951 | (21,242,610) | 47,189,655 | 52,537,989 | 79,462,449 | 165,747,405 |

Sacombank (Cambodia) Plc. Annual Report 2013

as at and for the year ended 31 December 2013

26. FINANCIAL RISK MANAGEMENT (continued)

26.3 Market risk

The Bank takes on exposure to market risk, which is the risk that the fair value or future cash flow of a financial instrument, will fluctuate because of changes in market prices. Market risk arises from open positions in interest rates and currency, all of which are exposed to general and specific market movements and changes in the level of volatility of market rates or prices such as interest rates, credit spreads and foreign exchange rates.

The Bank does not use derivative financial instruments such as foreign exchange contract and interest rate swaps to hedge its risk exposure.

Interest rate risk

Cash flow interest rate risk is the risk that the future cash flows of a financial instrument will fluctuate because of changes in market interest rates. Fair value interest rate risk is the risk that the value of a financial instrument will fluctuate because of changes in market interest rates. Interest margins may increase as a result of changes and may reduce losses in the event that unexpected movements arise. The management of the Bank at this stage does not have a policy to set limits on the level of mismatch of interest rate re-pricing that may be undertaken; however, the management regularly monitors the mismatch.

The Bank has no financial assets and liabilities with floating interest rates. Balances with the NBC, due from other financial institutions and loans and advances earn fixed interest rates for the period of the deposits or loan. Due to other financial institutions and due to customers have fixed interest rates.

as at and for the year ended 31 December 2013

26. FINANCIAL RISK MANAGEMENT (continued)

26.3 Market risk (continued)

Interest rate risk (continued)

The table below analyses the Bank's interest rate risk exposure on non-trading financial assets and liabilities as at 31 December. The Bank's assets and liabilities at carrying amount and categorised by the earlier of contractual re-pricing or maturity dates.

| | | | | Subject t | Subject to re-pricing of interest rate in period | iterest rate in pe | riod | | |
|---------------------------------------|-----------------|---------------------------------|------------------------------|-----------------------|--|---------------------------|----------------------|-------------------------|---------------|
| 2013 | Overdue US\$ | Non-interest bearing US\$ | Less than 1 month US\$ | 1 to 3 months US\$ | 3 to 6 months US\$ | 6 to 12 months US\$ | 1 to 5 years US\$ | Over 5 years US\$ | Total US\$ |
| Financial assets | | | | | | | | | |
| Cash on hand | I | 4,541,043 | ı | I | I | ı | I | I | 4,541,043 |
| Balances with the NBC | I | I | 6,971,791 | 4,102,503 | 3,800,000 | I | I | I | 14,874,294 |
| Due from other financial institutions | I | 4,993,419 | 5,559,480 | I | I | I | I | I | 10,552,899 |
| Loans and advances to customers | 1,816,004 | I | 4,898,460 | 3,788,227 | 15,076,522 | 25,398,251 | 14,563,175 | 17,459,627 | 83,000,266 |
| Investments in securities | I | 25,000 | I | I | I | I | I | I | 25,000 |
| Other assets | 12,900 | 798,160 | 1 | 1 | | 1 | | 1 | 811,060 |
| Total financial assets | 1,828,904 | 10,357,622 | 17,429,731 | 7,890,730 | 18,876,522 | 25,398,251 | 14,563,175 | 17,459,627 | 113,804,562 |
| Financial liabilities | | | | | | | | | |
| Due to other financial institutions | I | I | 15,463,417 | 13,000,000 | 2,000,000 | 11,000,620 | I | I | 41,464,037 |
| Due to customers | I | 10,083 | 16,883,730 | 1,604,800 | 1,777,257 | 8,582,050 | 241,179 | I | 29,099,099 |
| Other liabilities | ı | 711,734 | 1 | 1 | 1 | 1 | 1 | 1 | 711,734 |
| Total financial liabilities | | 721,817 | 32,347,147 | 14,604,800 | 3,777,257 | 19,582,670 | 241,179 | | 71,274,870 |
| Total interest sensitivity gap | 1,828,904 | 9,635,805 | (14,917,416) | (6,714,070) | 15,099,265 | 5,815,581 | 14,321,996 | 17,459,627 | 42,529,692 |
| KHR'000 equivalent (Note 2.1) | 7,306,471 | 38,495,041 | (59,595,077) | (26,822,710) | 60,321,564 | 23,233,246 | 57,216,374 | 69,751,210 | 169,906,120 |

Sacombank (Cambodia) Plc. Annual Report 2013

as at and for the year ended 31 December 2013

FINANCIAL RISK MANAGEMENT (continued) 26. 26.3

Market risk (continued)

Interest rate risk (continued)

| | | | | Subject to | Subject to re-pricing of interest rate in period | nterest rate in p | oeriod | | |
|---------------------------------------|-----------------|--|------------------------------|--------------------------|--|---------------------------|----------------------|-------------------------|---------------|
| 2012 | Overdue US\$ | Overdue Non-interest US\$ bearing US\$ | Less than 1 month US\$ | 1 to 3 months US\$ | 3 to 6 months US\$ | 6 to 12 months US\$ | 1 to 5 years US\$ | Over 5 years US\$ | Total US\$ |
| Financial assets | | | | | | | | | |
| Cash on hand | ı | 4,580,476 | I | I | I | I | ı | I | 4,580,476 |
| Balances with the NBC | I | I | 1,803,561 | 2,702,503 | 3,800,000 | I | I | I | 8,306,064 |
| Due from other financial institutions | ı | 2,516,711 | 2,000,000 | 2,000,000 | | | | | 6,516,711 |
| Loans and advances to customers | 1,540,919 | I | 3,351,559 | 6,749,865 | 24,634,146 | 13,435,864 | 13,220,562 | I | 62,932,915 |
| Investments in securities | I | 3,067,885 | I | I | I | I | I | I | 3,067,885 |
| Other assets | | 1,471,680 | 1 | ı | | 1 | 1 | ı | 1,471,680 |
| Total financial assets | 1,540,919 | 11,636,752 | 7,155,120 | 11,452,368 | 28,434,146 | 13,435,864 | 13,220,562 | | 86,875,731 |
| | | | | | | | | | |
| Financial liabilities | | | | | | | | | |
| Due to other financial institutions | ' | 5,298,823 | | 12,104,137 | 4,517,792 | | | I | 21,920,752 |

Ē

| Due to other financial institutions | I | 5,298,823 | I | 12,104,137 | 4,517,792 | I | ı | I | 21,920,752 |
|-------------------------------------|-----------|------------------------|------------|--|------------|------------|------------|---|-------------|
| Due to customers | I | 9,462,856 | 2,516,044 | 1,891,615 | 8,897,575 | 320,794 | ı | I | 23,088,884 |
| Other liabilities | I | 377,383 | I | I | I | I | T | I | 377,383 |
| Total financial liabilities | I | 15,139,062 | 2,516,044 | 2,516,044 13,995,752 13,415,367 | 13,415,367 | 320,794 | | I | 45,387,019 |
| Total interest sensitivity gap | 1,540,919 | 1,540,919 (3,502,310) | 4,639,076 | 4,639,076 (2,543,384) 15,018,779 13,115,070 13,220,562 | 15,018,779 | 13,115,070 | 13,220,562 | I | 41,488,712 |
| KHR'000 equivalent | | | | | | | | | |
| (Note 2.1) | 6,155,971 | 6,155,971 (13,991,728) | 18,533,109 | 18,533,109 (10,160,819) 60,000,022 52,394,705 52,816,145 | 60,000,022 | 52,394,705 | 52,816,145 | ı | 165,747,405 |

S<u>acombank</u>

54

as at and for the year ended 31 December 2013

26. FINANCIAL RISK MANAGEMENT (continued)

26.3 Market risk (continued)

Currency risk

Foreign exchange risk arises from future commercial transactions and recognised assets and liabilities denominated in a currency that is not the Bank's functional currency.

The Bank was incorporated and is operating in Cambodia, and USD is the reporting currency. The major currency in which the Bank transacts is also USD. However, some transactions were denominated in KHR, EUR and other foreign currencies. The Bank's management has set limits to control the positions of the currencies. Positions are monitored on a daily basis and hedging strategies are used to ensure positions of the currencies are maintained within established limits.

Assets and liabilities denominated in other currencies which were translated into USD were as follows:

| 2013 | KHR equivalent to US\$ | EUR equivalent to US\$ | Other foreign currencies equivalent to US\$ | Total US\$ |
|---|------------------------------|------------------------------|--|---------------|
| Financial assets | | | | |
| Cash and gold | 140,288 | 20,380 | 588,579 | 749,247 |
| Balances with the NBC | 176,718 | - | - | 176,718 |
| Due from other financial institutions | 12,996 | 978,592 | 722,683 | 1,714,271 |
| Total financial assets | 330,002 | 998,972 | 1,311,262 | 2,640,236 |
| Financial liabilities | | | | |
| Due to other financial institutions | - | 1,023,869 | 693,479 | 1,717,348 |
| Due to customers | 76,441 | 213 | 535,123 | 611,777 |
| Other liabilities | 7,285 | 4,568 | 1,014 | 12,867 |
| Total financial liabilities | 83,726 | 1,028,650 | 1,229,616 | 2,341,992 |
| Foreign exchange position on-balance-sheet | 246,276 | (29,678) | 81,646 | 298,244 |
| KHR'000 equivalent (Note 2.1) | 983,873 | (118,564) | 326,176 | 1,191,485 |

as at and for the year ended 31 December 2013

26. FINANCIAL RISK MANAGEMENT (continued)

26.3 Market risk (continued)

Currency risk (continued)

| 2012 | KHR equivalent to US\$ | EUR equivalent to US\$ | Other foreign currencies equivalent to US\$ | Total US\$ |
|---|------------------------------|------------------------------|--|---------------|
| Financial assets | | | | |
| Cash and gold | 106,746 | 28,937 | 2,177,006 | 2,312,689 |
| Balances with the NBC | 33,054 | - | - | 33,054 |
| Due from other financial institutions | 10,544 | 98,583 | 19,800 | 128,927 |
| Loans and advances to customers | - | - | - | - |
| Investments in securities | - | - | - | - |
| Other assets | - | - | - | - |
| Total financial assets | 150,344 | 127,520 | 2,196,806 | 2,474,670 |
| Financial liabilities | | | | |
| Due to other financial institutions | - | 135,118 | 16,660 | 151,778 |
| Due to customers | 29,540 | 15 | 2,132,822 | 2,162,377 |
| Other liabilities | 7,820 | - | 16,785 | 24,605 |
| Total financial liabilities | 37,360 | 135,133 | 2,166,267 | 2,338,760 |
| Foreign exchange position on-balance-sheet | 112,984 | (7,613) | 30,539 | 135,910 |
| KHR'000 equivalent (Note 2.1) | 451,371 | (30,414) | 122,005 | 542,962 |

26.4 Fair value of financial assets and liabilities

Fair value represents the amount at which an asset could be exchanged or a liability settled on an arms-length basis. As verifiable market prices are not available, market prices are not available for a significant proportion of the Bank's financial assets and liabilities. Fair values, therefore, have been based on management assumptions according to the profile of the asset and liability base. In the opinion of the management, the carrying amounts of the financial assets and liabilities included in the balance sheet are a reasonable estimation of their fair values. In making this assessment, management assumes that loans and advances are mainly held to maturity with fair values equal to the book value of loans adjusted for allowance for loan losses, if any.

26.5 Capital management

The main regulatory capital requirement of the Bank is for the banking operations to which the Bank's lead regulator, NBC, sets and monitors capital requirements for the banks as a whole.

The Bank's policy is to maintain a strong capital base so as to maintain investor, creditor and market confidence and to sustain further development of the business. The Bank recognizes the impact of the level of capital on shareholders' return and the need to maintain a balance between the possible higher return with greater gearing, advantages and security afforded by a sound capital position.

The Bank has complied with all externally imposed capital requirement throughout the year.

as at and for the year ended 31 December 2013

27. SUBSEQUENT EVENTS

Other than as disclosed elsewhere in these financial statements, at the date of this report, there were no events which occurred subsequent to 31 December 2013 that had significant impact on the financial position of the Bank as at 31 December 2013.

www.sacombank.com.kh

Sacombank (Cambodia) Flc. 60, Preah Norodom Blvd., Phnom Penh | Tel: (855) 23 223 422 Fax: (855) 23 223 433 | Email: info@sacombank.com.kh | Website: www.sacombank.com.kh